

# TWC ENTERPRISES LIMITED

Q 2 2 0 1 8



CLUBLINK  
ONE MEMBERSHIP  
*more golf*



## FINANCIAL HIGHLIGHTS

The following table summarizes the consolidated financial results of the Company:

(thousands of Canadian dollars - except as indicated)	For the three months ended		For the six months ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
<b>OPERATIONS</b>				
Operating revenue - continuing operations	48,203	47,815	71,555	71,964
Net operating income - continuing operations <sup>(1)</sup>	6,935	6,824	10,790	11,024
Operating margin (%) <sup>(1)</sup>	14.4	14.3	15.1	15.3
Net loss from continuing operations	(624)	(342)	(3,076)	(274)
Net earnings from discontinued operations	7,696	6,090	2,847	2,407
Net earnings (loss)	7,072	5,748	(229)	2,133
Funds from operations <sup>(1)</sup>	13,178	14,133	9,698	10,354
<b>OPERATING DATA</b>				
<b>ClubLink One Membership More Golf</b>				
Canadian full privilege golf members			15,075	15,023
Championship rounds - Canada <sup>(2)</sup>	366,000	358,000	368,000	361,000
18-hole equivalent championship golf courses - Canada <sup>(2,3)</sup>			42.5	42.5
Championship rounds - U.S. <sup>(2)</sup>	69,000	74,000	208,000	218,000
18-hole equivalent championship golf courses - U.S. <sup>(2,3,4)</sup>			11.0	11.0
<b>White Pass &amp; Yukon Route</b>				
Rail passengers	162,000	162,000	162,000	162,000
Port passengers from cruise ships	360,000	321,000	360,000	321,000
Cruise ship dockings	151	142	151	142
<b>COMMON SHARE DATA (000)</b>				
Shares outstanding	27,345	27,346	27,345	27,346
Weighted average shares outstanding	27,346	27,346	27,346	27,346
<b>PER COMMON SHARE DATA (\$)</b>				
Basic and diluted loss from continuing operations	(0.02)	(0.01)	(0.11)	(0.01)
Basic and diluted earnings from discontinued operations	0.28	0.22	0.10	0.09
Basic and diluted earnings (loss)	0.26	0.21	(0.01)	0.08
Eligible cash dividends	0.02	0.02	0.04	0.04
<b>FINANCIAL POSITION</b>				
Total assets			665,514	702,854
Net assets held for sale			80,706	-
Gross borrowings			292,538	313,055
Shareholders' equity			236,428	237,235
Gross borrowings to shareholders' equity ratio			1.24	1.32
Net book value per share			8.65	8.68

(1) Net operating income, operating margin, funds from operations and net book value per share are not recognized measures under International Financial Reporting Standards (IFRS). Management believes that, in addition to net earnings, these measures are useful supplemental information to provide investors with an indication of the Company's performance. Investors should be cautioned, however, that these measures should not be construed as an alternative to net earnings determined in accordance with IFRS as an indicator of the Company's performance or to cash flows from operating, investing and financing activities, as a measure of liquidity and cash flows. TWC's method of calculating these measures is consistent from year to year, but may be different than those used by other companies (see "Management's Discussion and Analysis of Financial Condition and Results of Operations").

(2) Excluding academy courses.

(3) 18-hole equivalent championship golf courses operating during the period ended June 30.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*This management's discussion and analysis of financial condition and results of operations ("MD&A") should be read in conjunction with TWC Enterprises Limited's ("TWC" or the "Company") unaudited consolidated financial statements and accompanying notes for the three month and six month periods ended June 30, 2018. This MD&A has been prepared as at August 2, 2018 and all amounts are in Canadian dollars unless otherwise indicated.*

*In this document, unless otherwise indicated, all financial data are prepared in accordance with International Financial Reporting Standards ("IFRS").*

## FORWARD-LOOKING STATEMENTS

This quarterly report contains certain forward-looking information and statements relating but not limited to, operations, anticipated or prospective financial performance, results of operations, business prospects and strategies of TWC. Forward-looking information typically contains statements with words such as "consider", "anticipate", "believe", "expect", "plan", "intend", "may", "likely", or similar words suggesting future outcomes or statements regarding an outlook, or other expectations, beliefs, plans, objectives, assumptions, intentions or statements about future events or performance. Readers should be aware that these statements are subject to known and unknown risks, uncertainties and other factors that could cause actual results, performance or achievements of TWC to differ materially from those suggested by the forward-looking statements, some of which may be beyond the control of management.

Although TWC believes it has a reasonable basis for making the forecasts or projections included in this MD&A, readers are cautioned not to place undue reliance on such forward-looking information. By its nature, TWC's forward-looking information involves numerous assumptions, inherent risks and uncertainties, both general and specific, that contribute to the possibility that the predictions, forecasts and other forward-looking statements will not occur. These factors include, but are not limited to, availability of credit, weather conditions, the economic environment, environmental regulation and competition.

The above list of important factors affecting forward-looking information is not exhaustive, and reference should be made to the other risks discussed in TWC's filings with Canadian securities regulatory authorities. TWC undertakes no obligation, except as required by law, to update publicly or otherwise any forward-looking information, whether as a result of new information, future events or otherwise, or the above list of factors affecting this information.

## NON-IFRS MEASURES

The Company has prepared the financial information contained in this discussion and analysis in accordance with IFRS. Reference is also made to net operating income, operating margin, cash flow from operations, funds from operations and adjusted funds from operations. The calculations of these measures can be found embedded in the MD&A.

TWC uses non-IFRS measures as a benchmark measurement of our own operating results and as a benchmark relative to our competitors. We consider these non-IFRS measures to be a meaningful supplement to net earnings. We also believe these non-IFRS measures are commonly used by securities analysts, investors and other interested parties to evaluate our financial performance. These measures, which included direct operating expenses and net operating income do not have standardized meaning under IFRS. While these non-IFRS measures have been disclosed herein to permit a more complete comparative analysis of the Company's operating performance and debt servicing ability relative to other companies, readers are cautioned that these non-IFRS measures as reported by TWC may not be comparable in all instances to non-IFRS measures as reported by other companies.

The glossary of financial terms is as follows:

**Direct operating expenses** = expenses that are directly attributable to the Company's business units and are used by management in the assessment of their performance. These exclude expenses which are attributable to corporate decisions such as impairment.

**Net operating income** = operating revenue - direct operating expenses

**Operating margin** = net operating income/operating revenue

**Funds from operations** = net earnings +/- items not effecting cash less business combination transaction costs

**Adjusted funds from operations** = funds from operations less operating property, plant and equipment expenditures

**Operating property, plant and equipment expenditures** = capital expenditures to maintain existing operations

**Expansion property, plant and equipment expenditures** = capital expenditures which expand existing operations

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## NON-IFRS MEASURES (continued)

Funds from operations ("FFO") is a key measure of our financial performance and is defined as net income prior to non cash items such as depreciation/amortization. FFO also adjusts for the non-cash earnings impact of membership fees and excludes transaction costs on business combinations which are required to be expensed.

Our definition of funds from operations may differ from the definition used by other organizations, as well as the definition of funds from operations used by the Real Property Association of Canada ("REALPAC"), the main difference being the adjustment for the non cash component of membership fee revenue which is not considered by REALPAC.

Net operating income is an important metric used by management in evaluating the Company's operating performance as it represents the revenue and expense items that can be directly attributable to the specific business unit's ongoing operations. It is not a measure of financial performance under IFRS and should not be considered as an alternative to measures of performance under IFRS. The most directly comparable measure specified under IFRS is net earnings.

## BUSINESS STRATEGY AND CORPORATE OVERVIEW

TWC operates in two distinct business segments: (a) golf club operations and (b) rail and port operations. In addition, the corporate operations segment oversees the two business segments. Due to the fact that the rail and port operations were divested on July 31, 2018, they are being presented as discontinued operations.

TWC's strategic objective is to grow long-term shareholder value by improving net operating income and operating margins of both underlying businesses. Management has been considering golf club acquisition opportunities in Ontario, Quebec and Florida.

In addition, management is pursuing capital investments which will grow our revenue and create long-term value for our shareholders.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW OF BUSINESS SEGMENTS

### *Golf Club Operations Segment*

TWC is engaged in golf club operations under the trademark "ClubLink One Membership More Golf" ("ClubLink"). ClubLink is Canada's largest owner and operator of golf clubs with 53½, 18-hole equivalent championship and 3½, 18-hole equivalent academy courses, at 41 locations in two separate geographical Regions: (a) Ontario/Quebec and (b) Florida.

ClubLink's golf clubs are strategically organized in clusters that are located in densely populated metropolitan areas and resort destinations frequented by those who live and work in these areas. By operating in Regions, ClubLink is able to offer golfers in their Region a wide variety of unique membership, daily fee, corporate event and resort opportunities. ClubLink is also able to obtain the benefit of operating synergies to maximize revenue and achieve economies of scale to reduce costs.

Revenue at all golf club properties is enhanced by cross-marketing, as the demographics of target markets for each are substantially similar. Revenue is further improved by TravelLink, corporate golf events, business meetings and social events that utilize golf capacity and related facilities at times that are not in high demand by ClubLink's members.

Member and Hybrid Golf Club revenue is maximized by the sale of flexible personal and corporate memberships that offer reciprocal playing privileges at ClubLink golf clubs and, on payment of an additional fee, inter-regional play within ClubLink through the TravelLink program and ClubCorp Holdings Inc. golf clubs.

Daily fee golf club revenue is maximized through unique and innovative marketing programs in conjunction with dynamic pricing.

The TravelLink program offers two levels that allow ClubLink members inter-regional access. The first level (Basic TravelLink), a free membership benefit, provides ClubLink members inter-regional access with preferred green fee pricing. Level 2 (TravelLink 2nd Home Club) is optional and provides ClubLink members with the ability to elect a second Home Club in another region for an annual fee, and allows members to receive all the benefits of a Home Club Member (access to prime tee times, practice facilities, member events).

In recent years, ClubLink has been focusing on providing enhanced value for its memberships as well as cultivating a family-type atmosphere at its golf clubs.

ClubLink also has annual membership programs, which are unique to each Region. These product offerings include Players Card and Players Club in the Ontario/Quebec Region; as well as the ClubLink Card in the Florida Region. While traditional full privilege golf members have been declining, ClubLink has been focusing on these supplemental categories to replace annual dues revenue.

#### *(a) Ontario/Quebec*

ClubLink's Ontario/Quebec Region is organized into two clusters: the major metropolitan areas of Southern Ontario and Muskoka, Ontario's premier resort area, extending from London to Huntsville to Pickering, with a particularly strong presence in the Greater Toronto Area; and Quebec/Eastern Ontario, extending from the National Capital Region to Montreal, including Mont-Tremblant, Quebec's premier resort area.

In 2018, ClubLink is operating 27 Ontario/Quebec Region Member Golf Clubs in three categories as follows:

Prestige:	Greystone, King Valley, RattleSnake Point
Platinum:	Blue Springs, DiamondBack, Eagle Creek, Emerald Hills, Fontainebleau, Glencairn, Grandview, Heron Point, Islesmere, Kanata, King's Riding, Lake Joseph, Le Maître, Rocky Crest, Wyndance
Gold:	Caledon Woods, Country Club, Eagle Ridge, Glendale, Greenhills, GreyHawk, Hautes Plaines, National Pines, Station Creek

In 2018, ClubLink is operating six Ontario/Quebec Region Hybrid Golf Clubs in three categories as follows:

Hybrid – Prestige:	Glen Abbey
Hybrid – Gold:	Cherry Downs, The Club at Bond Head, Val des Lacs
Hybrid – Silver:	Bethesda Grange, Hidden Lake

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW OF BUSINESS SEGMENTS (continued)

### *Golf Club Operations Segment (continued)*

#### *(a) Ontario/Quebec (continued)*

Hybrid Golf Clubs are available for daily fee (public) play, reciprocal access by other ClubLink Members and provide a home club for Members with reciprocal access to the ClubLink system.

In 2018, ClubLink is operating two Ontario/Quebec Region Daily Fee Golf Clubs as follows:

Daily Fee: Grandview Inn, Rolling Hills

In 2018, ClubLink has approximately 400 Players Card memberships. Players Card annual memberships allow golfers unlimited access to Rolling Hills during spring and fall shoulder seasons in addition to twilight golf during the summer season. A fixed number of rounds certificates are also included with each Players Card.

In 2018, ClubLink has approximately 2,000 Players Club memberships. The Players Club memberships have varying degrees of access to ClubLink's daily fee golf clubs at different price points.

Players Card and Players Club member databases also provide ClubLink an opportunity to cultivate these relationships into a full privilege golf membership.

ClubLink owns sufficient land to develop an additional 18 holes at Cherry Downs Golf Club in Pickering, Grandview Golf Club in Muskoka and Rocky Crest Golf Club in Muskoka.

In 2018, ClubLink will operate The Lake Joseph Club, Rocky Crest Resort and Sherwood Inn.

The Lake Joseph Club and Rocky Crest Resort operate seasonally from May to October while Sherwood Inn is available during the off season for group and weekend bookings.

ClubLink's remaining Muskoka land holdings, excluding golf course development sites, include zoned and serviced land that are capable of supporting a substantial number of resort rooms/villas, conference facilities and residential homes.

On January 25, 2017, ClubLink sold the property that was formerly known as Grandview Resort in Huntsville, Ontario for proceeds of \$5,600,000. This property had been closed since February 2012.

#### *(b) United States*

ClubLink's Florida Region includes eleven 18-hole equivalent championship golf courses.

In 2018, ClubLink is operating eight Florida Region Golf Clubs in six categories as follows:

Hybrid – Prestige: TPC Eagle Trace

Hybrid – Platinum: Club Renaissance, Heron Bay

Gold: Scepter

Hybrid – Gold: Woodlands

Hybrid – Silver: Sandpiper

Daily Fee: Palm Aire (Cypress/Oaks), Palm Aire (Palms)

ClubLink has been actively selling ClubLink Card Holder annual memberships in the southeast Florida marketplace. ClubLink Card Holder members have the ability to book preferred tee times at discounted green fees.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OVERVIEW OF BUSINESS SEGMENTS (continued)

### *Rail and Port Operations Segment*

TWC is also engaged in rail and port operations based in Skagway, Alaska which operate under the trade name "White Pass & Yukon Route". This includes a tourist railway stretching approximately 110 kilometres (67.5 miles) from Skagway, Alaska through British Columbia to Carcross, Yukon.

White Pass has continued to invest in programs to build its core operating business. As a standalone entity, White Pass has an experienced on-site management team and has been able to generate growth in the passenger traffic and corresponding US dollar revenue since its acquisition in 1997. Significant initiatives in this business segment have included capitalizing on historical relationships with the cruise lines, supporting investments to create one of the leading port facilities in southeast Alaska, including a floating dock to facilitate the Solstice class cruise ship and an investment to repower our locomotive fleet to reduce both environmental emissions and ongoing operating costs. These initiatives have affirmed White Pass as Alaska's premier shore excursion for the travelling public.

The railway was constructed by White Pass during the Klondike Gold Rush of 1898/1899 and completed in 1900. From 1900 until 1982, it was used for the carriage of general freight, ore concentrates, petroleum products and passengers. Railway operations were suspended in 1982 when a major ore concentrate customer shut down its mine. The South Klondike Highway between Whitehorse and Skagway, subsequently constructed in 1985, transferred the transportation of ore concentrates from rail to road service. The railway reopened in 1988 and has since been operating as a seasonal passenger tourism railway. TWC acquired White Pass in 1997.

White Pass operates three docks in Skagway, which support the tourist railway and provides four berths for cruise ships operating west coast schedules throughout the May to September tourist season. The largest of the three docks, with two berths, is owned while the two remaining docks are situated on state and city property and operate under long-term tideland leases.

The primary market is the cruise industry, which recognizes Skagway as a marquee port for its Alaskan cruises. White Pass maintains a symbiotic relationship with the cruise lines – carrying almost half of all cruise passengers – making it Alaska's premier shore excursion and a high volume, highly rated and profitable shore excursion for the cruise lines. The relationship is supported with an existing incentive program and extensive cooperative pre-cruise and on-board promotion. White Pass also markets to motor coach tour companies and independent travelers who arrive via ferry and the South Klondike Highway.

On June 6, 2018, TWC announced that it entered into a purchase and sale agreement to sell the White Pass rail and port operations to a joint venture for proceeds of US\$290,000,000. Closing on July 31, 2018, the transaction represented a sale of the complete operations of White Pass. Consequently, this segment is being presented as discontinued operations in the financial statements.

### *Corporate Operations Segment*

TWC's objective at the corporate level is to identify opportunities to generate incremental returns and cash flow. Historically, the nature of these investments included debt and equity instruments in both public and private organizations. Currently, management is focused on improving the returns of the existing operating business segments.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY OF EXCHANGE RATES USED FOR TRANSLATION PURPOSES

The following exchange rates translate one US dollar into the Canadian dollar equivalent.

	June 30, 2018	December 31, 2017	June 30, 2017
Balance Sheet	1.3168	1.2545	1.2977
Statement of Earnings – First Quarter	1.2648	N/A	1.3230
Statement of Earnings – Second Quarter	1.2912	N/A	1.3450

## THREE MONTH CONSOLIDATED OPERATING HIGHLIGHTS

The table below sets forth selected financial data relating to the Company's three month periods ended June 30, 2018 and June 30, 2017. This financial data is derived from the Company's unaudited interim consolidated financial statements, which are prepared in accordance with IFRS.

(thousands of Canadian dollars - except as indicated)	For the three months ended		% Change
	June 30, 2018	June 30, 2017	
<b>OPERATING REVENUE</b>	\$ 48,203	\$ 47,815	0.8%
<b>DIRECT OPERATING EXPENSES</b>	41,268	40,991	0.7%
<b>NET OPERATING INCOME</b>	6,935	6,824	1.6%
Operating margin (%)	14.4%	14.3%	0.7%
Amortization of membership fees	1,684	1,991	(15.4%)
Depreciation and amortization	(4,038)	(4,168)	(3.1%)
Land lease rent	(1,093)	(1,234)	(11.4%)
Interest, net	(3,781)	(3,760)	0.6%
Other income (expense), net	(269)	175	N/A
Income tax provision	(62)	(170)	(63.5%)
<b>NET LOSS FROM CONTINUING OPERATIONS</b>	(624)	(342)	82.5%
<b>NET EARNINGS FROM DISCONTINUED OPERATIONS</b>	7,696	6,090	26.4%
<b>NET EARNINGS</b>	\$ 7,072	\$ 5,748	23.0%
<b>BASIC AND DILUTED LOSS PER SHARE FROM CONTINUING OPERATIONS</b>	\$ (0.02)	\$ (0.01)	100.0%
<b>BASIC AND DILUTED EARNINGS PER SHARE FROM DISCONTINUED OPERATIONS</b>	0.28	0.22	27.3%
<b>BASIC AND DILUTED EARNINGS PER SHARE</b>	\$ 0.26	\$ 0.21	23.8%
<b>FUNDS FROM OPERATIONS</b>	\$ 13,178	\$ 14,133	(6.8%)

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## THREE MONTH CONSOLIDATED OPERATING HIGHLIGHTS (continued)

The table below sets forth selected financial data relating to the Company's three month periods ended June 30, 2018 and June 30, 2017. This financial data is derived from the Company's unaudited interim consolidated financial statements, which are prepared in accordance with IFRS.

(thousands of Canadian dollars)	For the three months ended		% Change
	June 30, 2018	June 30, 2017	
Operating revenue by segment			
<i>Canadian golf club operations</i>	\$ 43,585	\$ 42,739	2.0%
<i>US golf club operations</i>	4,618	5,076	(9.0%)
Operating revenue from continuing operations	48,203	47,815	0.8%
Operating revenue from discontinued operations	21,363	21,679	(1.5%)
Operating revenue	\$ 69,566	\$ 69,494	0.1%
Net operating income by segment			
<i>Canadian golf club operations</i>	\$ 7,979	\$ 7,737	3.1%
<i>US golf club operations</i>	(280)	(169)	65.7%
<i>Corporate operations</i>	(764)	(744)	2.7%
Net operating income from continuing operations	6,935	6,824	1.6%
Net operating income from discontinued operations	11,894	12,660	(6.1%)
Net operating income	\$ 18,829	\$ 19,484	(3.4%)

On June 6, 2018, TWC announced that it entered into a purchase and sale agreement to sell the White Pass rail and port operations to a joint venture for proceeds of US\$290,000,000. Closing on July 31, 2018, the transaction represented a sale of the complete operations of White Pass. Consequently, this segment is being presented as discontinued operations in the financial statements.

Net loss from continuing operations increased slightly to \$624,000 for the three month period ended June 30, 2018 from \$342,000 in 2017. Basic and diluted loss from continuing operations per share was 2 cents per share for the three month period ended June 30, 2018, compared to 1 cent in 2017.

Net earnings from discontinued operations increased to \$7,696,000 for the three month period ended June 30, 2018 from \$6,090,000 in 2017. This increase was due to a lower effective tax rate for White Pass due to the US tax reform in addition to a decrease of \$831,000 in depreciation expense as the depreciation of capital assets ceases at the time discontinued operations commences. Basic and diluted earnings from discontinued operations per share increased to 28 cents per share for the three month period ended June 30, 2018, compared to 22 cents in 2017.

Net earnings increased to \$7,072,000 for the three month period ended June 30, 2018 from \$5,748,000 in 2017. Basic and diluted earnings per share increased to 26 cents per share for the three month period ended June 30, 2018, compared to 21 cents in 2017.

The exchange rate used for translating US denominated earnings has changed to a quarterly average of 1.2912 for the three months ended June 30, 2018 from 1.3450 for the three month period ended June 30, 2017 due to the improving Canadian dollar over the one year period.

Consolidated operating revenue from continuing operations increased 0.8% to \$48,203,000 for the three month period ended June 30, 2018 from \$47,815,000 in 2017.

Direct operating expenses from continuing operations increased 0.7% to \$41,268,000 for the three month period ended June 30, 2018 from \$40,991,000 in 2017.

Net operating income for the Canadian golf club operations segment increased 3.1% to \$7,979,000 in 2018 from \$7,737,000 in 2017.

Net operating loss for US golf club operations segment increased to US\$210,000 in 2018 from US\$124,000 in 2017.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## THREE MONTH CONSOLIDATED OPERATING HIGHLIGHTS (continued)

Net operating income for the rail and port operations decreased 3.9% to US\$9,084,000 from US\$9,451,000 in 2017 due to service interruptions in the second quarter, which included five days that the line was out of service due to a rock fall. An insurance claim has been opened for this event.

Consolidated net operating income decreased 3.4% to \$18,829,000 for the three month period ended June 30, 2018 from \$19,484,000 in 2017.

Amortization of membership fees decreased 15.4% to \$1,684,000 from \$1,991,000 in 2017 due to the completion of the amortization period of revenue for members that joined in 2004. This was completed in 2017.

Interest, net for continuing operations increased 0.6% to \$3,781,000 for the three month period ended June 30, 2018 from \$3,760,000 in 2017.

## SIX MONTH CONSOLIDATED OPERATING HIGHLIGHTS

The table below sets forth selected financial data relating to the Company's six month periods ended June 30, 2018 and June 30, 2017. This financial data is derived from the Company's unaudited interim consolidated financial statements, which are prepared in accordance with IFRS.

(thousands of Canadian dollars - except as indicated)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
<b>OPERATING REVENUE</b>	\$ 71,555	\$ 71,964	(0.6%)
<b>DIRECT OPERATING EXPENSES</b>	60,765	60,940	(0.3%)
<b>NET OPERATING INCOME</b>	10,790	11,024	(2.1%)
Operating margin (%)	15.1%	15.3%	(1.3%)
Amortization of membership fees	3,338	3,909	(14.6%)
Depreciation and amortization	(8,113)	(8,350)	(2.8%)
Land lease rent	(2,195)	(2,476)	(11.3%)
Interest, net	(7,508)	(7,532)	(0.3%)
Gain on sale of property, plant and equipment	282	2,104	(86.6%)
Other income (expense) net	(346)	(140)	147.1%
Income tax provision	676	1,187	(43.0%)
<b>NET LOSS FROM CONTINUING OPERATIONS</b>	(3,076)	(274)	N/A
<b>NET EARNINGS FROM DISCONTINUED OPERATIONS</b>	2,847	2,407	18.3%
<b>NET EARNINGS (LOSS)</b>	\$ (229)	\$ 2,133	N/A
<b>BASIC AND DILUTED LOSS PER SHARE FROM CONTINUING OPERATIONS</b>	\$ (0.11)	\$ (0.01)	N/A
<b>BASIC AND DILUTED EARNINGS PER SHARE FROM DISCONTINUED OPERATIONS</b>	0.10	0.09	11.1%
<b>BASIC AND DILUTED EARNINGS (LOSS) PER SHARE</b>	\$ (0.01)	\$ 0.08	N/A
<b>FUNDS FROM OPERATIONS</b>	\$ 9,698	\$ 10,354	(6.3%)

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT

The results of operations by business segment should be read in conjunction with the segmented information contained in note 15 of the unaudited interim consolidated financial statements for the period ended June 30, 2018.

(thousands of Canadian dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Operating revenue by segment			
<i>Canadian golf club operations</i>	\$ 58,463	\$ 56,928	2.7%
<i>US golf club operations</i>	13,092	15,036	(12.9%)
Operating revenue from continuing operations	71,555	71,964	(0.6%)
Operating revenue from discontinued operations	21,550	21,877	(1.5%)
Operating revenue	\$ 93,105	\$ 93,841	(0.08%)
Net operating income by segment			
<i>Canadian golf club operations</i>	\$ 10,965	\$ 10,134	8.2%
<i>US golf club operations</i>	1,357	2,379	(43.0%)
<i>Corporate operations</i>	(1,532)	(1,489)	2.9%
Net operating income from continuing operations	10,790	11,024	(2.1%)
Net operating income from discontinued operations	8,595	9,218	(6.8%)
Net operating income	\$ 19,385	\$ 20,242	(4.2%)

Capital expenditures are summarized as follows:

(thousands of Canadian dollars)	For the six months ended	
	June 30, 2018	June 30, 2017
Operating capital		
<i>Canadian golf club operations</i>	\$ 3,484	\$ 3,509
<i>US golf club operations</i>	313	199
<i>Rail and port operations</i>	2,185	2,962
	5,982	6,670
Expansion capital		
<i>Canadian golf club operations</i>	764	905
<i>US golf club operations</i>	-	-
<i>Rail and port operations</i>	6,001	1,298
	6,765	2,203
Total capital expenditures	\$ 12,747	\$ 8,873

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### Review of Canadian Golf Club Operations for the Period Ended June 30, 2018

#### Summary of Canadian Golf Club Operations

(statistics)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
18-hole equivalent championship courses	42.5	42.5	-
Championship golf rounds	368,000	361,000	1.9%
Full privilege golf members	15,075	15,023	0.3%

(thousands of Canadian dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Operating revenue	\$ 58,463	\$ 56,928	2.7%
Direct operating expenses	47,498	46,794	1.5%
Net operating income	10,965	10,134	8.2%
Amortization of membership fees	3,180	3,755	(15.3%)
Depreciation and amortization	(6,928)	(7,134)	(2.9%)
Land lease rent	(2,195)	(2,476)	(11.3%)
Gain on sale of property, plant and equipment	282	2,104	(86.6%)
Other income (expense)	(515)	48	N/A
Segment earnings before interest and income taxes	\$ 4,789	\$ 6,431	(25.5%)
Operating margin	18.8%	17.8%	5.6%

#### Canadian Golf Club Operating Revenue

Canadian golf club operating revenue is recorded as follows:

(thousands of Canadian dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Annual dues	\$ 25,751	\$ 24,929	3.3%
Corporate events, guest fees, cart rentals and services	12,496	12,037	3.8%
Food and beverage	14,672	14,276	2.8%
Merchandise, rooms and other	5,544	5,686	(2.5%)
Total	\$ 58,463	\$ 56,928	2.7%

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### Review of Canadian Golf Club Operations for the Period Ended June 30, 2018 (continued)

#### Canadian Golf Club Direct Operating Expenses

Canadian golf club direct operating expenses are recorded as follows:

(thousands of Canadian dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Cost of sales	\$ 7,234	\$ 7,313	(1.1%)
Labour and employee benefits	25,229	24,384	3.5%
Utilities	2,821	3,137	(10.1%)
Selling, general and administrative	1,837	1,965	(6.5%)
Property taxes	1,580	1,553	1.7%
Insurance	861	742	16.0%
Repairs and maintenance	1,851	1,766	4.8%
Fertilizers and pest control products	937	783	19.7%
Fuel and oil	458	400	14.5%
Other operating expenses	4,690	4,751	(1.3%)
<b>Total direct operating expenses</b>	<b>\$ 47,498</b>	<b>\$ 46,794</b>	<b>1.5%</b>

Labour and employee benefits increased 3.5% for the six months ended June 30, 2018 in part due to the increase in Ontario's minimum wage rate in 2018 and other benefits enacted by Ontario Bill 148. The full impact of Bill 148 on the Company's labour costs is expected in the third quarter.

#### Canadian Membership Fees

Full privilege golf members increased slightly to 15,075 on June 30, 2018 from 15,023 on June 30, 2017.

Changes in golf members and future membership fee instalments are as follows:

(thousands of Canadian dollars)	Six months ended June 30, 2018		Year ended December 31, 2017		Six months ended June 30, 2017	
	Golf Members	Future Membership Fee Instalments	Golf Members	Future Membership Fee Instalments	Golf Members	Future Membership Fee Instalments
Balance, beginning of period	14,991	\$ 24,100	15,077	\$ 26,205	15,077	\$ 26,205
Sales to new members	847	2,275	1,228	5,044	695	2,999
Reinstated members	136	265	208	315	121	206
Transfer and upgrade fees from existing members	-	163	-	635	-	371
Resignations and terminations	(899)	(2,142)	(1,522)	(4,129)	(870)	(2,359)
Instalments received in cash	-	(1,106)	-	(3,970)	-	(1,273)
Balance, end of period (Full Privilege)	<b>15,075</b>	<b>\$ 23,555</b>	14,991	\$ 24,100	15,023	\$ 26,149

Management is expecting 2018 revenue from the amortization of membership fees to be approximately \$6.6 million compared to \$7.7 million in 2017. This decline is primarily the result of the members that joined in 2004 completing their amortization period in 2017. Commencing in 2018, this group of members will continue to generate revenue on a cash received basis.

The average membership fee contract per new member has declined to \$2,686 for the six month period ended June 30, 2018 as compared to \$4,315 for the same period in 2017 due to membership reward programs in place for 2018 to help facilitate referral of new members.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### Review of US Golf Club Operations for the Period Ended June 30, 2018

#### Summary of US Golf Club Operations

(statistics)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
18-hole equivalent championship golf courses	11.0	11.0	-
Championship golf rounds	208,000	218,000	(4.6%)
Full privilege golf members	990	1,095	(9.6%)

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Operating revenue	\$ 10,285	\$ 11,303	(9.0%)
Direct operating expenses	9,201	9,501	(3.2%)
Net operating income	1,084	1,802	(39.8%)
Amortization of membership fees	124	116	6.9%
Depreciation and amortization	(927)	(912)	1.6%
Other income	167	82	103.7%
Segment earnings before interest and income taxes (US dollars)	448	1,088	(58.8%)
Exchange	51	311	(83.6%)
Segment earnings before interest and income taxes (Cdn dollars)	\$ 499	\$ 1,399	(64.3%)
Operating margin (%)	10.5%	15.9%	(34.0%)

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### Review of US Golf Club Operations for the Period Ended June 30, 2018 (continued)

#### US Golf Club Operating Revenue

US golf club operating revenue is recorded as follows:

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Annual dues	\$ 2,519	\$ 2,664	(5.4%)
Corporate events, guest fees, cart rentals and services	5,848	6,488	(9.9%)
Food and beverage	1,395	1,591	(12.3%)
Merchandise and other	523	560	(6.6%)
Subtotal (US dollars)	10,285	11,303	(9.0%)
Exchange	2,807	3,733	(24.8%)
Total (Cdn dollars)	\$ 13,092	\$ 15,036	(12.9%)

#### US Golf Club Direct Operating Expenses

US golf club direct operating expenses are recorded as follows:

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Cost of sales	\$ 911	\$ 960	(5.1%)
Labour and employee benefits	4,202	4,295	(2.2%)
Utilities	613	691	(11.3%)
Property taxes	924	904	2.2%
Selling, general and administrative	88	69	27.5%
Insurance	256	229	11.8%
Repairs and maintenance	400	320	25.0%
Fertilizers and pest control products	288	312	(7.7%)
Fuel and oil	108	95	13.7%
Management fee	230	230	-
Other operating expenses	1,181	1,396	(15.4%)
Subtotal (US dollars)	9,201	9,501	(3.2%)
Exchange	2,534	3,156	(19.7%)
Total direct operating expenses (Cdn dollars)	\$ 11,735	\$ 12,657	(7.3%)

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### Review of Rail and Port Operations for the Period Ended June 30, 2018

#### Summary of Rail and Port Operations (Discontinued Operations)

(statistics)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Rail passengers	162,000	162,000	-
Port passengers	360,000	321,000	12.1%
Cruise ship dockings	151	142	6.3%

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Operating revenue	\$ 16,541	\$ 16,315	1.4%
Direct operating expenses	10,066	9,465	6.3%
Net operating loss (US dollars)	6,475	6,850	(5.5%)
Depreciation and amortization	(2,856)	(3,519)	(18.8%)
Land lease rent	(95)	(95)	-
Other expense	(668)	(442)	51.1%
Segment earnings before interest and income taxes (US dollars)	2,856	2,794	2.2%
Exchange	1,262	1,013	24.6%
Segment earnings before interest and income taxes (Cdn dollars)	\$ 4,118	\$ 3,807	8.2%
Operating margin (%)	39.1%	42.0%	(6.9%)

#### Rail and Port Operating Revenue

Rail and port operating revenue is recorded as follows:

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Railroad	\$ 11,912	\$ 12,074	(1.3%)
Port	3,564	3,249	9.7%
Merchandise	907	814	11.4%
Other	158	178	(11.2%)
Subtotal (US dollars)	16,541	16,315	1.4%
Exchange	5,009	5,562	(9.9%)
Total (Cdn dollars)	\$ 21,550	\$ 21,877	(1.5%)

On May 30, 2018, there was a rock strike which damaged a bridge that caused train service to be temporarily discontinued from May 30, 2018 to June 3, 2018. An insurance claim has been opened for the damage to the bridge and also the lost business during this time frame.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## RESULTS OF OPERATIONS BY BUSINESS SEGMENT (continued)

### *Rail and Port Direct Operating Expenses*

Rail and port direct operating expenses are recorded as follows:

(thousands of dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Cost of sales	\$ 404	\$ 334	21.0%
Labour and employee benefits	4,923	4,665	5.5%
Utilities	222	184	20.7%
Selling, general and administrative	944	807	17.0%
Property taxes	566	569	(0.5%)
Insurance	844	780	8.2%
Repairs and maintenance	351	240	46.3%
Fuel and oil	449	399	12.5%
Other operating expenses	1,363	1,487	(8.3%)
Subtotal (US dollars)	10,066	9,465	6.3%
Exchange	2,889	3,194	(9.5%)
Total direct operating expenses (Cdn dollars)	\$ 12,955	\$ 12,659	2.3%

### *Review of Corporate Operations for the Period Ended June 30, 2018*

Corporate operations direct operating expenses are recorded as follows:

(thousands of Canadian dollars)	For the six months ended		% Change
	June 30, 2018	June 30, 2017	
Labour and employee benefits	\$ 911	\$ 897	1.6%
Insurance	72	72	-
Selling, general and administrative expenses	549	520	5.6%
	\$ 1,532	\$ 1,489	2.9%

## FINANCIAL CONDITION

The assets and liabilities of White Pass are presented as "available for sale" due to the sale transaction that closed July 31, 2018.

### *Assets*

Total assets increased 5.6% to \$665,514,000 at June 30, 2018 from \$630,054,000 at December 31, 2017 due to increases in working capital resulting from the operating season. This compares to \$702,854,000 at June 30, 2017.

### *Liabilities*

Total liabilities increased 8.1% to \$429,086,000 at June 30, 2018 from \$396,896,000 at December 31, 2017 due to increases in working capital resulting from the operating season. This compares to \$465,619,000 at June 30, 2017.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## FINANCIAL CONDITION (continued)

### Shareholders' Equity

Consolidated shareholders' equity at June 30, 2018 totaled \$236,428,000 or \$8.65 per share, compared to \$233,158,000 or \$8.53 per share at December 31, 2017 and \$237,235,000 or \$8.68 per share at June 30, 2017. The number of common shares changed to 27,345,039 shares as at June 30, 2018 compared to 27,345,540 as at December 31, 2017 and June 30, 2017.

The following is a summary of the common share activity:

(number of shares)	For the six months ended	
	June 30, 2018	June 30, 2017
Balance, beginning of period	27,345,540	27,345,540
Other	(1)	-
Shares cancelled subject to normal course issuer bid	(500)	-
Balance, end of period	27,345,039	27,345,540

The Company has recorded a positive adjustment to its accumulated other comprehensive earnings account of \$4,599,000 due to the translation of one US dollar into Canadian dollars at June 30, 2018 compared to 1.2545 at December 31, 2017. This change has a corresponding impact on the assets and liabilities having a base currency of US dollars.

## LIQUIDITY AND CAPITAL RESOURCES

TWC's objective is to ensure that capital resources are readily available to meet obligations as they become due, to complete its approved capital expenditure program and to take advantage of attractive acquisitions as they arise. TWC's capital availability and demonstrated ability to execute transactions give it a competitive advantage in corporate development opportunities.

A summarized statement of cash flows is as follows:

(thousands of Canadian dollars)	For the six months ended	
	June 30, 2018	June 30, 2017
Cash provided by operating activities	\$ 22,940	\$ 18,617
Operating property, plant and equipment expenditures	(5,982)	(6,670)
Expansion property, plant and equipment expenditures	(6,765)	(2,203)
Proceeds from sale of property, plant and equipment	307	5,074
Revolving borrowings	(2,041)	7,160
Non-revolving borrowings – amortization payments	(9,683)	(9,170)
Finance lease obligations, net	(569)	(996)
Mortgages and loans receivable	3	(5,378)
Cash dividends	(1,094)	(1,094)
Other	3,692	(4,827)
Net change in cash during the period	808	513
Cash, beginning of period	848	2,382
Cash, end of period	\$ 1,656	\$ 2,895

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## LIQUIDITY AND CAPITAL RESOURCES (continued)

Funds and adjusted funds from operations are calculated as follows:

(thousands of Canadian dollars)	For the six months ended	
	June 30, 2018	June 30, 2017
Net earnings (loss)	\$ (229)	\$ 2,133
Depreciation of property, plant and equipment	11,381	12,489
Amortization of intangible assets	531	555
Deferred income tax provision (recovery)	458	(302)
Amortization of membership fees	(3,338)	(3,909)
Collection of membership fee instalments	1,177	1,492
Gain on sale of property, plant and equipment	(282)	(2,104)
Funds from operations	9,698	10,354
Operating capital expenditures	(5,982)	(6,670)
Adjusted funds from operations	\$ 3,716	\$ 3,684

Please see page 3 for a description and definition of the funds from operations calculations.

The Company currently has a working capital deficiency, which is expected to be addressed through the upcoming sale of White Pass.

The analysis of TWC's liquidity is as follows:

(thousands of Canadian dollars)	Availability as at June 30, 2018		Availability as at December 31, 2017		Availability as at June 30, 2017	
	Maximum	Available	Maximum	Available	Maximum	Available
Cash	\$ 1,656	\$ 1,656	\$ 848	\$ 848	\$ 2,895	\$ 2,895
Revolving line of credit (US Golf)	13,168	-	12,545	-	12,977	12,977
Revolving line of credit (corporate)	70,000	28,005	70,000	5,315	70,000	9,653
Revolving line of credit (rail)	33,763	7,306	32,165	7,331	36,310	14,662
Related party revolving line of credit	50,000	18,884	50,000	38,233	50,000	18,000
	\$ 168,587	\$ 55,851	\$ 165,558	\$ 51,727	\$ 172,182	\$ 58,187

Funds will be used during 2018 for operating capital expenditures, expansion capital expenditures and to pay debt obligations as they become due.

Based on TWC's financial position at June 30, 2018, and projected future earnings, management expects to be able to fund its working capital requirements, and meet its other obligations including debt repayments.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## LIQUIDITY AND CAPITAL RESOURCES (continued)

The following is an analysis of the Company's net borrowings and their characteristics on June 30, 2018 compared to December 31, 2017:

(thousands of Canadian dollars)	Interest Rate June 30, 2018	Interest Rate December 31, 2017	Total Indebtedness June 30, 2018	Total Indebtedness December 31, 2017	Average Term to Maturity (Yrs) June 30, 2018	Average Term to Maturity (Yrs) December 31, 2017
Revolving (US golf)	3.75%	3.11%	\$ 10,000	\$ 10,000	1.50	2.00
Revolving (rail)	3.73%	3.12%	20,092	19,796	0.42	0.92
Revolving (related party)	3.63%	2.99%	-	-	N/A	N/A
Non-revolving	8.00%	8.00%	12,149	12,472	11.25	11.75
Term loan	5.01%	4.38%	19,348	20,278	2.17	2.67
Exchange	-	-	19,510	15,918	-	-
Subtotal US borrowings	4.98%	4.50%	81,099	78,464		
Revolving (corporate)	3.38%	3.12%	40,977	63,667	1.00	1.50
Revolving (related party)	3.63%	2.99%	31,116	11,767	N/A	N/A
Non-revolving	7.09%	7.10%	138,071	146,155	6.94	7.44
Finance lease obligations	3.92%	3.86%	1,275	1,840	1.17	1.67
Subtotal CDN borrowings	5.34%	5.72%	211,439	223,429		
Gross borrowings	5.24%	5.41%	292,538	301,893		
Cash			(1,656)	(848)		
Net borrowings			\$ 290,882	\$ 301,045		

The Company's gross borrowings include \$51,934,000 that are classified as held for sale and disclosed in Note 3.

TWC's consolidated borrowings include revolving lines of credit, non-revolving mortgages, term loan and finance lease obligations. The following table illustrates future maturities and amortization payments of consolidated borrowings for the next five years and thereafter as at June 30, 2018:

(thousands of Canadian dollars)	Revolving Maturities	Mortgage and Term Loan Payments	Finance Lease Obligations	Total Borrowings
Balance of 2018	\$ 57,573	\$ 34,297	\$ 409	\$ 92,279
2019	54,145	18,608	528	73,281
2020	-	19,985	223	20,208
2021	-	21,464	115	21,579
2022	-	21,742	-	21,742
2023 and thereafter	-	63,449	-	63,449
	\$ 111,718	\$ 179,545	\$ 1,275	\$ 292,538

TWC expects to meet its 2018 mortgage and term loan debt obligations by way of funds from operations, and using unutilized lines of credit if necessary.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## LIQUIDITY AND CAPITAL RESOURCES (continued)

### *Operating Activities*

Cash provided by operating activities has increased to \$22,940,000 in 2018 from \$18,617,000 in 2017 due to timing differences in working capital year over year.

### *Investing Activities*

Cash used in investing activities were \$8,520,000 in 2018 compared to \$8,292,000 in 2017.

### *Financing Activities*

Financing activities repayments were \$13,397,000 in 2018 compared to \$9,654,000 in 2017.

## RELATED PARTY TRANSACTIONS

The immediate parent and controlling party of the Company is Paros Enterprises Limited ("Paros") and its parents – S.N.A. Management Limited. These companies are privately-owned companies whose shareholder is the Chairman, President and Chief Executive Officer of the Company – K. (Rai) Sahi.

K. (Rai) Sahi, the Chairman, President and Chief Executive Officer of the Company is also the controlling shareholder of Morguard Corporation ("Morguard").

The Company has provided an unsecured revolving demand credit facility to Morguard in the amount of \$30,000,000, with no fixed maturity date. Morguard has provided an unsecured revolving demand credit facility to TWC in the amount of \$50,000,000 with no fixed maturity date. These facilities bear interest on a basis consistent with the entity's borrowing costs. As at December 31, 2017, the total loan payable outstanding on this facility was \$11,767,000, and interest incurred amounted to \$400,000. Net interest payable at December 31, 2017 was \$28,000. As at June 30, 2018, the total loan payable outstanding on this facility was \$31,116,000 (June 30, 2017 – \$32,000,000 loan payable), and interest incurred amounted to \$147,000 (June 30, 2017 – \$381,000) for the six month period. Net interest payable at June 30, 2018 was \$46,000 (June 30, 2017 – \$153,000). For the three months ended June 30, 2018, interest incurred amounted to \$67,000 (three months ended June 30, 2017 – \$176,000).

The Company has provided an unsecured revolving demand credit facility to Paros in the amount of \$5,000,000, with no fixed maturity date. This facility bears interest at prime plus 1%. During 2018 and 2017, there were no advances or repayments under this facility.

Paros has provided an unsecured revolving demand credit facility to TWC in the amount of \$5,000,000 with no fixed maturity date. This facility bears interest at prime plus 1%. During 2018 and 2017, there were no advances or repayments under this facility.

The purpose of these credit facilities is to allow each of the above entities to manage its financing activities in the most effective manner.

The Company receives managerial and consulting services from Morguard. The Company paid a management fee of \$120,000 for the six month period ended June 30, 2018 (June 30, 2017 - \$120,000), under a contractual agreement, which is included in operating expenses. For the three months ended June 30, 2018, the Company paid a management fee of \$60,000 (three months ended June 30, 2017 – \$60,000). Morguard also provides back-office services to ClubLink US Corporation. The Company paid a management fee of US\$230,000 (CDN\$293,000) for the six month period ended June 30, 2018 (June 30, 2017 - US\$230,000; CDN\$307,000) under a contractual agreement, which is included in direct operating expenses. For the three months ended June 30, 2018, the Company paid US\$115,000 (CDN\$148,000) in management fees (three months ended June 30, 2017 – US\$115,000; CDN\$155,000).

A total of US\$26,000 of rental revenue was earned by TWC for the six month period ended June 30, 2018 (June 30, 2017 - US\$26,000) from Morguard relating to a shared office facility in Florida. For the three months ended June 30, 2018, rental revenue earned was US\$13,000 (for the three months ended June 30, 2017 – US\$13,000).

The Company has an officer loan outstanding in the amount of \$1,258,000 (December 31, 2017 – \$1,258,000; June 30, 2017 – \$1,258,000). The officer loan bears interest at a market rate determined by the Compensation Committee of the Board of Directors of the Company which is 3.20% per annum (2017 – 2.85%), matures June 30, 2020, and was incurred to purchase common shares of a subsidiary that have subsequently been exchanged for common shares of the Company. The Company has indicated its intention to enforce the payment terms of these loans in the event of a decline in market value of the shares. The common shares financed by these loans, which are being held by the Company as collateral, had a market value of \$2,150,000 at June 30, 2018 (December 31, 2017 – \$2,049,000; June 30, 2017 – \$2,216,000).

All related party transactions were made in the ordinary course of business and on substantially the same terms including interest rates and security as for comparable transactions with parties of a similar standing.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## SUMMARY OF FINANCIAL RESULTS BY QUARTER

The table below sets forth selected financial data for the most recent eight quarters ending June 30, 2018. The financial data is derived from the Company's unaudited interim financial statements, which are prepared in accordance with IFRS as follows:

(thousands of Canadian dollars, except per share amounts)	2018		2017				2016	
	Jun. 30	Mar. 31	Dec. 31	Sep. 30	Jun. 30	Mar. 31	Dec. 31	Sep. 30
Total assets	\$ 665,514	\$ 649,279	\$ 630,054	\$ 680,979	\$ 702,854	\$ 685,578	\$ 679,116	\$ 690,478
Operating revenue (a)	48,203	23,352	28,478	63,508	47,815	24,149	28,470	62,607
Net operating income (a)	6,935	3,855	3,055	15,981	6,824	4,200	3,749	15,400
Operating margin (%)	14.4	16.5	10.7	25.2	14.3	17.4	13.2	24.6
Net earnings (loss)	7,072	(7,301)	(19,581)	19,466	5,748	(3,615)	(1,158)	18,168
Basic earnings (loss) per share	0.26	(0.27)	(0.72)	0.71	0.21	(0.13)	(0.04)	0.66
Eligible cash dividends per share	0.02	0.02	0.02	0.02	0.02	0.02	0.02	0.02

(a) net of discontinued operations

## SEASONALITY

The quarterly earnings performance of the Company reflects the highly seasonal nature of both business segments. The majority of revenue and earnings from the Canadian golf operations and the rail and port operations segments occur during the second and third quarters of the year. Accordingly, the quarterly reported net earnings of the Company will fluctuate with those of the underlying business segments.

## DISCLOSURE CONTROLS AND PROCEDURES

TWC's Chairman, President and Chief Executive Officer ("CEO") and its Chief Financial Officer ("CFO") are responsible for establishing and maintaining the Company's disclosure controls and procedures. Our disclosure controls are designed to provide reasonable assurance that information required to be disclosed by TWC is recorded, processed, summarized and reported within the time periods specified under Canadian securities laws, and include controls and procedures that are designed to ensure that information is accumulated and communicated to management, including the CEO and CFO, to allow timely decisions regarding required disclosure.

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

The Company's management is responsible for establishing and maintaining adequate internal control over financial reporting.

The Company's internal control over financial reporting includes those policies and procedures that: (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of TWC's assets; (ii) provide reasonable assurance that transactions are recorded appropriately to permit preparation of financial statements in accordance with generally accepted accounting principles, and that our receipts and expenditures are being made only in accordance with authorization of our management and directors; and (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of our assets that could have a material effect on the financial statements.

There were no changes in internal control over financial reporting that occurred during the Company's most recent quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OUTLOOK

### *Canadian Golf Club Operations*

Management is expecting 2018 revenue from the amortization of membership fees to be approximately \$6.6 million compared to \$7.7 million in 2017. This decline is primarily the result of the members that joined in 2004 completing their amortization period in 2017. Commencing in 2018, this group of members will continue to generate revenue on a cash received basis.

In general, membership fee collections have been declining over the last five years due to the downward pressure from our competitors and an oversupply of golf courses in the markets that the Company operates. The average membership price for 2017 was \$4,107 as compared to \$5,996 for fiscal 2016 and \$9,202 in 2015. This trend is expected to continue in the short-term. Inflationary increases for annual dues are still the norm.

In May 2017, the Ontario government introduced a number of changes to the Employment and Labour Laws of the province including a 30% increase in minimum wage between then and January 1, 2019. This will have a significant impact on the Company's Ontario golf operations starting in 2018. Enhanced price increases for Ontario annual dues have been processed for 2018. The Company has also incorporated price increases for food and beverage and golf revenue where appropriate. It is expected that the minimum wage impact will negatively impact the Company's ability to earn membership fees in the future. With the election of the Progressive Conservative government in Ontario during the quarter, it is expected that the previously announced increase to \$15 to \$14 will be reversed.

### *Highland Gate Development*

TWC has been pursuing the development of its Highland Gate Golf Club in Aurora, Ontario as part of a 50/50 joint venture with Geranium Homes.

TWC is pleased to report that a settlement was reached on December 1, 2016 as part of a consent conference conducted with the Ontario Municipal Board (OMB). This settlement involves the Town of Aurora, the local ratepayers and the joint venture.

The settlements result in a revised development plan that contains fewer single family detached homes than originally proposed (159 instead of 184), a reduction in the height of the proposed multi-unit residential building from ten to seven storeys with 114 units, the addition of a 10-metre landscaped buffer between existing rear yards and adjacent new streets, an increase in the extent of off-street trails from 4.4 to 7.6 kilometres resulting in a total pedestrian network consisting of 10.2 kilometres, and building a major new 21-acre park in the first phase of the development.

The sales office opened on July 24, 2017 and servicing of the 45 lots in Phase 1a commenced on October 23, 2017. Construction of homes is now underway, along with two model homes, with the first closings expected in summer of 2019.

### *Glen Abbey Development*

ClubLink Corporation ULC and ClubLink Holdings Limited, wholly owned subsidiaries of TWC have announced a long-term plan to transform Glen Abbey Golf Club and dedicate more than half of the privately-owned site (approximately 124 acres) to the public as permanent, publicly accessible green space by filing three development applications on November 10, 2016 with the Town of Oakville. The mixed-use development on the remainder of the site will deliver approximately 107,000 sf office and 69,000 sf retail space, along with a housing development consisting of 3,222 units compatible with the current character of the Oakville community and consistent with the provincial directive to focus growth within Oakville's built boundary. The proposal's tree canopy plan achieves 42 per cent, which is above the Town of Oakville's 40 per cent target.

The proposed removal of the golf course from the Sixteen Mile Creek valley will also enable this portion of the Lands to be re-naturalized and dedicated to public use, as a condition of approval of the redevelopment proposal. This would provide an opportunity for all members of the community to enjoy these lands and allow the Town to establish an important publicly-accessible connection within the valley on both the North and South sides of our property.

ClubLink's 3 development applications, Official Plan and zoning by-law amendments and the Draft Plan of Subdivision, have been deemed complete on November 10, 2016, the date they were received by the Town. Each of these applications have been appealed to the LPAT, under the pre-Bill 139 regime and a second pre-hearing conference is scheduled for November 29 and 30, 2018.

On August 21, 2017, Oakville Council endorsed a Notice of Intention to Designate the Glen Abbey property. On December 20, 2017, Oakville Council Designated the Glen Abbey property as a significant cultural heritage landscape under by-law 2017-138.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## OUTLOOK (continued)

### *Glen Abbey Development (continued)*

On September 25, 2017, ClubLink requested the Town to schedule a Ontario Heritage Act section 34 pre-consultation meeting to demolish and remove 16 buildings and the golf course. The Town responded by saying our request was beyond the scope of a section 34 application and made an application to Ontario's Superior Court asking for confirmation of the Town's interpretation. ClubLink filed a section 34 application on November 21, 2017, and also made an application to Ontario's Superior Court asking for confirmation that ClubLink had filed a valid section 34 application. The two Superior Court applications were heard together on July 16 and 17, 2018 by Justice Morgan, who reserved a decision. In accordance with the court's scheduling order, Oakville Council reviewed our section 34 application on February 12, 2018 and refused it. The Company's Local Planning Appeal Tribunal ("LPAT") appeal of Council's decision will be held in abeyance until a final decision on the court applications is made.

On January 30, 2018, Oakville Council passed a Town-wide cultural heritage landscape conservation plan by-law and a site specific conservation plan for Glen Abbey. Council also passed conforming amendments to several other by-laws. On February 6, 2018, ClubLink filed an application to Ontario's Superior Court to quash the by-laws approved on January 30, 2018. The Building Industry and Land Development Association filed a similar application on March 21, 2018. The Superior Court is scheduled to hear both applications on September 13 and 14, 2018.

On January 30, 2018, Oakville Council passed OPA 24 and a Glen Abbey specific zoning by-law amendment 2018-016. Both were appealed to the LPAT. LPAT has issued a Notice of Case Management Conference to be held October 17-19, 2018, under the past Bill 139 regime.

The development approval process at Glen Abbey may take several years and consequently its business as usual.

### *US Golf Club Operations*

ClubLink is working with a local developer to explore development options at Woodlands Country Club.

### *Rail and Port Operations*

On June 6, 2018, TWC announced that it has entered into a purchase and sale agreement to sell the White Pass rail and port operations to a joint venture for proceeds of US\$290,000,000. Closing on July 31, 2018, the transaction represented a sale of the complete rail, port and merchandise operations of White Pass. This segment is being presented as discontinued operations in the financial statements.

## ADDITIONAL INFORMATION

Additional information concerning the Company, as well as the Company's Annual Information Form is available on SEDAR ([www.sedar.com](http://www.sedar.com)) and the investor relations section of the Company's website ([www.twcenterprises.ca](http://www.twcenterprises.ca)).

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING

The condensed consolidated interim financial statements (the "financial statements") and management's discussion and analysis of operations contained in this quarterly report are the responsibility of the Company's management. To fulfill this responsibility, the Company maintains a system of internal controls to ensure that its reporting practices and accounting and administrative procedures are appropriate and provide assurance that relevant and reliable financial information is produced. The financial statements have been prepared in conformity with International Financial Reporting Standards and, where appropriate, reflect estimates based on management's best judgment in the circumstances. The financial information presented throughout this quarterly report is consistent with the information contained in the financial statements.

The financial statements have been further examined by the Board of Directors and by its Audit Committee, which meets regularly with the auditors and management to review the activities of each. The Audit Committee, which is comprised of three independent directors, who are not officers of the Company, reports to the Board of Directors.



K. (Rai) Sahi  
Chairman, President and Chief Executive Officer



Andrew Tamlin  
Chief Financial Officer

August 2, 2018

**TWC ENTERPRISES LIMITED**  
**Interim Condensed Consolidated Balance Sheets (Unaudited)**

(thousands of Canadian dollars)	Notes	<b>June 30, 2018</b>	December 31, 2017	June 30, 2017
<b>ASSETS</b>			(restated-note 2)	(restated-note 2)
Current				
Cash		<b>\$ 1,544</b>	\$ 848	\$ 2,895
Accounts receivable		<b>16,485</b>	6,519	24,050
Mortgages and loans receivable		<b>6</b>	6	5,197
Inventories and prepaid expenses		<b>12,330</b>	6,368	13,778
Current assets held for sale	3	<b>171,466</b>	-	-
		<b>201,831</b>	13,741	45,920
Mortgages and loans receivable		<b>1,442</b>	1,445	1,448
Other assets	6	<b>8,890</b>	19,088	15,981
Property, plant and equipment	7	<b>435,885</b>	577,841	589,277
Intangible assets	8	<b>17,466</b>	17,939	18,623
Goodwill		<b>-</b>	-	31,605
Total assets		<b>\$ 665,514</b>	\$ 630,054	\$ 702,854
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>				
Current				
Accounts payable and accrued liabilities	9	<b>\$ 31,245</b>	\$ 23,317	\$ 38,614
Borrowings	10	<b>49,747</b>	32,362	52,461
Prepaid annual dues and deposits		<b>38,592</b>	12,720	37,197
Current liabilities held for sale	3	<b>90,760</b>	-	-
		<b>210,344</b>	68,399	128,272
Borrowings	10	<b>190,057</b>	268,474	259,317
Deferred membership fees	2,11	<b>10,823</b>	12,957	14,261
Deferred income tax liabilities	2	<b>17,862</b>	47,066	63,769
Total liabilities		<b>429,086</b>	396,896	465,619
Shareholders' equity				
Share capital	12	<b>111,985</b>	111,987	111,987
Retained earnings	2	<b>96,474</b>	97,801	99,010
Accumulated other comprehensive earnings		<b>27,969</b>	23,370	26,238
Total shareholders' equity		<b>236,428</b>	233,158	237,235
Total liabilities and shareholders' equity		<b>\$ 665,514</b>	\$ 630,054	\$ 702,854

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**TWC ENTERPRISES LIMITED**  
**Interim Condensed Consolidated Statements of Earnings**  
**and Comprehensive Earnings (Loss) (Unaudited)**

(thousands of Canadian dollars, except per share amounts)	Notes	For the three months ended		For the six months ended	
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
<b>REVENUE (CONTINUING OPERATIONS)</b>	5		(restated-note 2)		(restated-note 2)
Operating revenue		\$ 48,203	\$ 47,815	\$ 71,555	\$ 71,964
Amortization of membership fees	2,11	1,684	1,991	3,338	3,909
		<b>49,887</b>	<b>49,806</b>	<b>74,893</b>	<b>75,873</b>
<b>EXPENSES (CONTINUING OPERATIONS)</b>					
Cost of sales		7,183	7,338	8,395	8,593
Labour and employee benefits		21,778	21,486	31,507	31,007
Utilities		1,945	2,177	3,604	4,059
Selling, general and administrative		1,315	1,255	2,498	2,576
Property taxes		790	774	2,749	2,749
Repairs and maintenance		1,582	1,400	2,363	2,192
Insurance		656	563	1,260	1,120
Fertilizers and pest control products		1,172	996	1,306	1,199
Fuel and oil		480	431	596	527
Other expenses		4,755	4,736	6,833	7,058
Gain on sale of property, plant and equipment		(119)	-	(282)	(2,104)
Depreciation of property, plant and equipment	7	3,769	3,886	7,582	7,795
Amortization of intangible assets	8	269	282	531	555
Land lease rent		1,093	1,234	2,195	2,476
Interest, net	13	3,781	3,760	7,508	7,532
		<b>50,449</b>	<b>50,318</b>	<b>78,645</b>	<b>77,334</b>
Loss before income taxes		(562)	(512)	(3,752)	(1,461)
Income tax expense (recovery)					
Current		155	(83)	(500)	(268)
Deferred	2	(93)	(87)	(176)	(919)
		<b>62</b>	<b>(170)</b>	<b>(676)</b>	<b>(1,187)</b>
Net loss from continuing operations		(624)	(342)	(3,076)	(274)
Discontinued operations					
Earnings from discontinued operations	4	7,696	6,090	2,847	2,407
Net earnings (loss)		7,072	5,748	(229)	2,133
Unrealized foreign exchange gain (loss) in respect of foreign operations		2,270	(2,310)	5,205	(3,327)
Unrealized loss (gain) on hedge of net investment in foreign operations, net of tax recovery of \$93 for the six months ended June 30, 2018 (June 30, 2017 - payable of \$87)		(258)	390	(606)	568
Total comprehensive earnings (loss)		\$ 9,084	\$ 3,828	\$ 4,370	\$ (626)
Weighted average shares outstanding (000)	12	27,346	27,346	27,346	27,346
Loss per share from continuing operations	12	\$ (0.02)	\$ (0.01)	\$ (0.11)	\$ (0.01)
Earnings per share from discontinued operations	4	\$ 0.28	\$ 0.22	\$ 0.10	\$ 0.09
Earnings (loss) per share basic and diluted	12	\$ 0.26	\$ 0.21	\$ (0.01)	\$ 0.08

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

**TWC ENTERPRISES LIMITED**  
**Interim Condensed Consolidated Statements of Changes in Shareholders' Equity**  
**(Unaudited)**

(thousands of Canadian dollars except common shares)	Note	Common Shares	Share Capital	Retained Earnings	Accumulated Other Comprehensive Earnings (Loss)	Total Shareholders' Equity
<b>Balance, December 31, 2016</b> (restated-note 2)	2	<b>27,345,540</b>	<b>\$ 111,987</b>	<b>\$ 97,971</b>	<b>\$ 28,997</b>	<b>\$ 238,955</b>
Comprehensive earnings (loss) (restated-note 2)		-	-	2,133	(2,759)	(626)
Cash dividend	12B	-	-	(1,094)	-	(1,094)
<b>Balance, June 30, 2017</b> (restated-note 2)	2	<b>27,345,540</b>	<b>111,987</b>	<b>99,010</b>	<b>26,238</b>	<b>237,235</b>
Comprehensive loss (restated-note 2)		-	-	(115)	(2,868)	(2,983)
Cash dividend	12B	-	-	(1,094)	-	(1,094)
<b>Balance, December 31, 2017</b> (restated-note 2)	2	<b>27,345,540</b>	<b>111,987</b>	<b>97,801</b>	<b>23,370</b>	<b>233,158</b>
Comprehensive earnings (loss)		-	-	(229)	4,599	4,370
Cash dividend	12B	-	-	(1,094)	-	(1,094)
Other		(1)	-	-	-	-
Shares cancelled subject to normal course issuer bid	12C	(500)	(2)	(4)	-	(6)
<b>Balance, June 30, 2018</b>		<b>27,345,039</b>	<b>\$ 111,985</b>	<b>\$ 96,474</b>	<b>\$ 27,969</b>	<b>\$ 236,428</b>

## TWC ENTERPRISES LIMITED

### Interim Condensed Consolidated Statements of Cash Flow (Unaudited)

(thousands of Canadian dollars)	Notes	For the three months ended		For the six months ended	
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
<b>OPERATING ACTIVITIES</b>			(restated-note 2)		(restated-note 2)
Net earnings (loss)		\$ 7,072	\$ 5,748	\$ (229)	\$ 2,133
Items not affecting cash:					
Amortization of membership fees	11	(1,684)	(1,991)	(3,338)	(3,909)
Depreciation of property, plant and equipment	7	5,300	6,248	11,381	12,489
Amortization of intangible assets	8	269	282	531	555
Land lease rent expense		1,155	1,298	2,316	2,602
Interest, net	13	4,205	4,237	8,242	8,315
Gain on sale of property, plant and equipment	7	(119)	-	(282)	(2,104)
Income tax provision (recovery)		3,069	2,923	458	(570)
Collection of membership fee instalments	11	705	840	1,177	1,492
Land lease rent paid		(1,527)	(1,339)	(2,662)	(2,609)
Interest paid		(4,144)	(4,378)	(8,088)	(8,184)
Income taxes paid		(300)	(451)	(1,513)	(1,751)
Accounts receivable		(14,612)	(11,846)	(20,173)	(18,221)
Inventories and prepaid expenses		(2,832)	(1,321)	(8,476)	(8,782)
Accounts payable and accrued liabilities		16,719	13,809	17,724	18,869
Prepaid annual dues and deposits		(12,383)	(12,512)	25,872	18,292
Cash provided by operating activities		893	1,547	22,940	18,617
<b>INVESTING ACTIVITIES</b>					
Operating property, plant and equipment expenditures	7	(4,238)	(5,354)	(5,982)	(6,670)
Expansion property, plant and equipment expenditures	7	(2,424)	(1,214)	(6,765)	(2,203)
Intangible asset acquisition	8	-	-	-	(100)
Proceeds on sale of property, plant and equipment	7	127	-	307	5,074
Other assets		4,303	(2,488)	3,920	(4,395)
Cash used in investing activities		(2,232)	(9,056)	(8,520)	(8,294)
<b>FINANCING ACTIVITIES</b>					
Deferred financing costs		(2)	(129)	(7)	(176)
Revolving borrowings		7,121	19,795	(2,041)	7,160
Non-revolving borrowings - amortization payments		(4,888)	(4,626)	(9,683)	(9,170)
Finance lease obligations		(284)	(469)	(569)	(996)
Mortgages and loans receivable		1,631	(5,378)	3	(5,378)
Shares repurchased for cancellation	12C	(6)	-	(6)	-
Common share dividends	12B	(547)	(547)	(1,094)	(1,094)
Cash provided by (used in) financing activities		3,025	8,646	(13,397)	(9,654)
Net effect of currency translation adjustment on cash		(646)	(121)	(215)	(156)
Net increase in cash during the period		1,040	1,016	808	513
Cash, beginning of period		616	1,879	848	2,382
Cash, end of period		\$ 1,656	\$ 2,895	\$ 1,656	\$ 2,895
Cash is comprised of:					
Cash - continuing operations		\$ 1,544	\$ 2,895	\$ 1,544	\$ 2,895
Cash - asset held for sale	3	112	-	112	-
Cash, end of period		\$ 1,656	\$ 2,895	\$ 1,656	\$ 2,895

The accompanying notes are an integral part of these interim condensed consolidated financial statements.

# **TWC ENTERPRISES LIMITED**

## **Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**

### **June 30, 2018**

#### **1. NATURE OF OPERATIONS**

TWC Enterprises Limited (the “Company” or “TWC”) was formed under the laws of Canada. The Company’s executive office is located at 15675 Dufferin Street, King City, Ontario L7B 1K5. TWC is a publicly traded company on the Toronto Stock Exchange (“TSX”) under the symbol “TWC.”

TWC is engaged in golf club operations under the trademark “ClubLink One Membership More Golf.” TWC is Canada’s largest owner and operator of golf clubs with 53½, 18-hole equivalent championship and 3½, 18-hole equivalent academy courses at 41 locations in Ontario, Quebec and Florida.

TWC is also engaged in rail and port operations based in Skagway, Alaska which operate under the trade name White Pass & Yukon Route (“White Pass”). The railway stretches approximately 110 kilometres (67.5 miles) from Skagway, Alaska to Carcross, Yukon. In addition, White Pass operates three docks, primarily for cruise ships.

Both White Pass and the golf club operations located in the United States have a functional currency in United States (“US”) dollars, which are translated into Canadian dollars for reporting purposes in these interim condensed consolidated financial statements.

#### **2. BASIS OF PRESENTATION**

The interim condensed consolidated financial statements (the “financial statements”) have been prepared in accordance with International Financial Reporting Standards (“IFRS”), using International Accounting Standard (“IAS”) 34, Interim Financial Reporting.

These financial statements were authorized for issuance by the Board of Directors on August 2, 2018.

These financial statements have been prepared on a basis consistent with the Company’s annual audited consolidated financial statements for the year ended December 31, 2017 with the exception of the new accounting policies that were adopted on January 1, 2018 as described later on in this note. Accordingly, certain information and disclosures normally required to be included in notes to annual financial statements have been condensed or omitted. Accordingly, these financial statements should be read in conjunction with the annual consolidated financial statements and the notes thereto for the year ended December 31, 2017. These financial statements were prepared on a going concern basis, under the historical cost model.

Due to the seasonal nature of both the golf club operations and rail and port operations segments in which the Company currently operates, the second and third quarters of the fiscal year account for, and are expected to account for, a greater portion of revenue and earnings than do the first and fourth quarters of each fiscal year. This seasonal pattern may cause the Company’s operating revenue and net operating income to vary significantly from quarter to quarter with consequential impacts on related working capital balances. Due to this seasonality, a consolidated balance sheet as at June 30, 2017 has been presented for comparative purposes.

The functional currency of TWC and its subsidiaries is the local currency. The assets and liabilities of TWC’s foreign operations where the functional currency is not the Canadian dollar are translated using the rate of exchange at the balance sheet date, whereas revenue and expenses are translated using average exchange rates during the respective periods. The resulting foreign currency translation adjustments are included in accumulated other comprehensive earnings or loss. This is the only component in this category. The accumulated balance of the foreign currency translation reserve reflects the differences since January 1, 2010, the transition date to IFRS. When a foreign operation is disposed of, the foreign currency translation adjustment applicable to that entity is recognized in the statement of earnings.

Effective January 1, 2016, TWC has declared its 8.00% USD mortgage facility as a hedge against its net investment in White Pass. Accordingly, the foreign exchange translation gain or loss on this mortgage is now reflected in accumulated other comprehensive income effective January 1, 2016.

**TWC ENTERPRISES LIMITED**  
**Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2018**

**2. BASIS OF PRESENTATION (continued)**

***New Accounting Pronouncements***

The Company has adopted the following new accounting standards effective January 1, 2018.

***IFRS 15, Revenue from contracts with customers (IFRS 15)***

Effective January 1, 2018, the Company adopted IFRS 15. IFRS 15 supersedes previous accounting standards for revenue including IAS 18, Revenue (IAS 18) and IFRIC 13, Customer Loyalty Programmes (IFRIC 13).

IFRS 15 introduced a single model for recognizing revenue from customers. This standard applies to all contracts with customers, with only some exceptions, including certain contracts accounted for under IFRS 5. The standard requires revenue to be recognized in a manner that depicts the transfer of promised goods or services to a customer and at an amount that reflects the consideration expected to be received in exchange for transferring those goods or services. This is achieved by applying the following five steps:

1. Identify the contract with a customer;
2. Identify the performance obligations in the contract;
3. Determine the transaction price;
4. Allocate the transaction price to the performance obligations in the contract; and
5. Recognize revenue when (or as) the entity satisfies a performance obligation.

Based on guidance from IFRS 15, the Company has amended its accounting policy for amortization of membership fees to remove the allowance as part of the accounting model. Previously, the allowance was incorporated in to the model to account for future member resignations. This had the impact of increasing revenue earned in prior years. A deferred income tax adjustment was also recorded in relation to this change.

The Company has made a policy choice to adopt IFRS 15 with full retrospective application, subject to certain practical expedients. As a result, all comparative information in these financial statements has been prepared as if IFRS 15 had been in effect since January 1, 2017. The effect on the opening statement of financial position as at January 1, 2017 is immaterial. The other accounting policies set out in the December 31, 2017 financial statements, have been applied in preparing the financial statements as at and for the six months ended June 30, 2018, the comparative information presented in these financial statements as at and for the six months ended June 30, 2017, and for the balance sheet as at June 30, 2017. In preparing our balance sheets as at June 30, 2017 and December 31, 2017, the Company has adjusted amounts previously reported in the financial statements prepared in accordance with the previous IFRSs on revenue recognition.

Upon adoption of, and transition to, IFRS 15, we elected to utilize the following practical expedients, allowing us to:

1. Recognize the incremental costs of obtaining contracts as an expense when incurred if the amortization period of the assets that would have otherwise recognized would be one year or less;
2. Not disclose, on an annual basis, the unsatisfied portions of performance obligations related to contracts with a duration of one year or less or where the revenue to be recognized is equal to the amount invoiced to the customer; and
3. Not adjust the total consideration over the contract term for effects of a significant financing component, if the Company expects that the period between when we would transfer our good or service to the customer and when the customer would pay for the good or service would be one year or less.

IFRS 15 also provides guidance relating to the treatment of contract acquisition and contract fulfillment costs. In conjunction with this guidance, the Company has reclassified commissions to third party agents for green fees as an expense, rather than netted against revenue.

# TWC ENTERPRISES LIMITED

## Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

### 2. BASIS OF PRESENTATION (continued)

Below is the effect of transition to IFRS 15 on the Company's statements of income for the three and six months ended June 30, 2017 and December 31, 2017, all of which pertain to our golf club operations segment.

Three months ended June 30, 2017					
(thousands of Canadian dollars)	As Previously Presented	Golf Commission Reclassification	Allowance Restatement	Discontinued Operations	Restated
Operating revenue	\$ 69,436	\$ 58	\$ -	\$ (21,679)	\$ 47,815
Amortization of membership fees	2,000	-	(9)	-	1,991
Expenses	(62,756)	(58)	-	12,496	(50,318)
Earnings (loss) before income taxes	8,680	-	(9)	(9,183)	(512)
Income taxes	2,926	-	(3)	(3,093)	(170)
Net earnings (loss) from continuing operations	5,754	-	(6)	(6,090)	(342)
Earnings from discontinued operations	-	-	-	6,090	6,090
Net earnings	\$ 5,754	\$ -	\$ (6)	\$ -	\$ 5,748
Earnings per share (basic and diluted)	\$ 0.21	\$ -	\$ -	\$ -	\$ 0.21

Six months ended June 30, 2017					
(thousands of Canadian dollars)	As Previously Presented	Golf Commission Reclassification	Allowance Restatement	Discontinued Operations	Restated
Operating revenue	\$ 93,545	\$ 296	\$ -	\$ (21,877)	\$ 71,964
Amortization of membership fees	3,927	-	(18)	-	3,909
Expenses	(95,891)	(296)	-	18,853	(77,334)
Earnings (loss) before income taxes	1,581	-	(18)	(3,024)	(1,461)
Income taxes	(565)	-	(5)	(617)	(1,187)
Net earnings (loss) from continuing operations	2,146	-	(13)	(2,407)	(274)
Earnings from discontinued operations	-	-	-	2,407	2,407
Net earnings	\$ 2,146	\$ -	\$ (13)	\$ -	\$ 2,133
Earnings per share (basic and diluted)	\$ 0.08	\$ -	\$ -	\$ -	\$ 0.08

Year ended December 31, 2017					
(thousands of Canadian dollars)	As Previously Presented	Golf Commission Reclassification	Allowance Restatement	Discontinued Operations	Restated
Operating revenue	\$ 219,230	\$ 395	\$ -	\$ (55,675)	\$ 163,950
Amortization of membership fees	7,987	-	(35)	-	7,952
Expenses	(238,495)	(395)	-	46,497	(192,393)
Earnings (loss) before income taxes	(11,278)	-	(35)	(9,178)	(20,491)
Income taxes	(13,322)	-	(9)	12,837	(494)
Net earnings (loss) from continuing operations	2,044	-	(26)	(22,015)	(19,997)
Earnings from discontinued operations	-	-	-	22,015	22,015
Net Earnings	\$ 2,044	\$ -	\$ (26)	\$ -	\$ 2,018
Earnings per share (basic and diluted)	\$ 0.07	\$ -	\$ -	\$ -	\$ 0.07

**TWC ENTERPRISES LIMITED**  
**Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2018**

**2. BASIS OF PRESENTATION (continued)**

Below is the effect of transition to IFRS 15 on the Company's balance sheets as at June 30, 2017 and December 31, 2017.

(thousands of Canadian dollars)	As at June 30, 2017			As at December 31, 2017		
	As Previously Presented	Allowance Restatement	Restated	As Previously Presented	Allowance Restatement	Restated
Assets	\$ 702,854	\$ -	\$ 702,854	\$ 630,054	\$ -	\$ 630,054
Current liabilities	\$ 128,272	\$ -	\$ 128,272	\$ 68,399	\$ -	\$ 68,399
Borrowings	259,317	-	259,317	268,474	-	268,474
Deferred membership fees	15,871	(1,610)	14,261	14,550	(1,593)	12,957
Deferred income tax liabilities	63,342	427	63,769	46,643	423	47,066
Shareholders' equity	236,052	1,183	237,235	231,988	1,170	233,158
	\$ 702,854	\$ -	\$ 702,854	\$ 630,054	\$ -	\$ 630,054

The application of IFRS 15 did not affect the Company's cash flow totals from operating, investing or financing activities.

***IFRS 9, Financial Instruments***

Effective January 1, 2018, the Company adopted IFRS 9. In July 2014, the IASB issued the final publication of the IFRS 9 standard, which supersedes IAS 39, Financial Instruments: recognition and measurement (IAS 39). IFRS 9 includes revised guidance on the classification and measurement of financial instruments, new guidance for measuring impairment on financial assets, and new hedge accounting guidance. The Company has adopted IFRS 9 on a retrospective basis, however, this guidance had no impact to the Company's financial statements.

Under IFRS 9, financial assets are classified and measured based on the business model in which they are held and the characteristics of their contractual cash flows. IFRS 9 contains the primary measurement categories for financial assets: measured at amortized cost, fair value through other comprehensive income (FVTOCI) and fair value through profit and loss (FVTPL).

The new hedge accounting guidance aligns hedge accounting more closely with an entity's risk management objectives and strategies. IFRS 9 does not fundamentally change the types of hedging relationships or the requirement to measure and recognize ineffectiveness; however, it allows more hedging strategies used for risk management to qualify for hedge accounting and introduces more judgement to assess the effectiveness of a hedging relationship, primarily from a qualitative standpoint. The Company has elected to continue with IAS 39 for hedging. This does not have an effect on our reported results.

Below is a summary showing the classification and measurement bases of our financial instruments as at January 1, 2018 as a result of adopting IFRS 9 (along with comparison to IAS 39).

Financial Instrument	IAS 39	IFRS 9
Financial assets		
Cash	Loans and receivables (amortized cost)	Amortized cost
Accounts receivable	Loans and receivables (amortized cost)	Amortized cost
Investments	Available for sale	FVTPL
Financial liabilities		
Accounts payable and accrued liabilities	Other financial liabilities (amortized cost)	Amortized cost
Borrowings	Other financial liabilities (amortized cost)	Amortized cost

**TWC ENTERPRISES LIMITED**  
**Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2018**

**2. BASIS OF PRESENTATION (continued)**

*Future Accounting Pronouncements*

The following standard has been released by the IASB but not yet been adopted.

*IFRS 16, Leases*

IFRS 16, Leases (“IFRS 16”) was issued by the IASB on January 13, 2016, and will replace IAS 17, Leases. IFRS 16 applies a control model to the identification of leases, distinguishing between a lease and a service contract on the basis of whether the customer controls the asset being leased. For those assets determined to meet the definition of a lease, IFRS 16 introduces significant changes to the accounting by lessees, introducing a single, on-balance sheet accounting model that is similar to current finance lease accounting, with limited exceptions for short-term leases or leases of low value assets. Lessor accounting remains similar to current accounting practice. The standard is effective for annual periods beginning on or after January 1, 2019, with early application permitted if IFRS 15 has also been applied. The Company is currently evaluating the impact of IFRS 16 on its financial statements and expects to have material changes to its financial statement due to the presence of significant land leases and expects to report on the anticipated changes to its financial statements in conjunction with the filing of the December 31, 2018 financial statements.

**3. OPERATIONS HELD FOR SALE**

The rail and port operations segment is presented as held for sale at June 30, 2018 following the commitment of the Company to sell White Pass. This sale closed on July 31, 2018. This segment was not classified as held for sale at December 31, 2017.

The segment held for sale is measured at the lower of book value and fair value less costs to sell. This has been assessed at June 30, 2018 and no adjustment is warranted to book value. Total proceeds of disposition represents US\$290,000,000, including US\$20,000,000 Carnival plc shares.

At June 30, 2018, the segment held for sale comprises the following assets and liabilities:

(thousands of Canadian dollars)	Notes	June 30, 2018
<b>ASSETS OF SEGMENT HELD FOR SALE</b>		
Cash		\$ 112
Accounts receivable		10,207
Inventories and prepaid expenses		2,514
Other assets	6	6,655
Property, plant and equipment	7	151,978
<b>Total assets</b>		<b>\$ 171,466</b>
<b>LIABILITIES OF SEGMENT HELD FOR SALE</b>		
Accounts payable and accrued liabilities	10	\$ 7,818
Borrowings	11	51,876
Deferred income tax liabilities		31,066
<b>Total liabilities</b>		<b>\$ 90,760</b>

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 4. DISCONTINUED OPERATIONS

In June 2018, the Company committed to sell White Pass which closed July 31, 2018. This segment was not a discontinued operation or classified as held for sale at June 30, 2017, so the comparative Consolidated Statement of Earnings has been presented to show the discontinued operations separately from continuing operations.

The results of the discontinued operations consist of the following:

(thousands of Canadian dollars, except per share amounts)	Notes	For the three months ended		For the six months ended	
		June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
<b>REVENUE</b>					
Operating revenue	5	\$ 21,363	\$ 21,679	\$ 21,550	\$ 21,877
<b>EXPENSES</b>					
Direct operating expenses		9,469	9,019	12,955	12,659
Transaction costs		225	-	474	-
Other expenses (income)		(454)	574	83	591
Depreciation of property, plant and equipment	7	1,531	2,362	3,799	4,694
Land lease rent		62	64	121	126
Interest, net	14	424	477	734	783
		11,257	12,496	18,166	18,853
Earnings before income taxes		10,106	9,183	3,384	3,024
Income tax expense					
Current		682	-	(97)	-
Deferred		1,728	3,093	634	617
		2,410	3,093	537	617
Net earnings		\$ 7,696	\$ 6,090	\$ 2,847	\$ 2,407
Weighted average shares outstanding (000)		27,346	27,346	27,346	27,346
Earnings per share basic and diluted		\$ 0.28	\$ 0.22	\$ 0.10	\$ 0.09

The net cash flows provided by (used in) the discontinued operations are as follows:

(thousands of Canadian dollars)	For the three months ended		For the six months ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
Cash provided by operating activities	\$ 6,624	\$ 8,274	\$ 1,362	\$ 4,258
Cash used in investing activities	(3,538)	(4,929)	(8,224)	(5,759)
Cash provided by (used in) financing activities	100	3,836	10,691	3,317
Net cash flows	\$ 3,186	\$ 7,181	\$ 3,829	\$ 1,816

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 5. REVENUE

Revenue consists of the following:

Three months ended June 30, 2018					
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Annual dues	\$ 13,216	\$ 1,613	<b>\$ 14,829</b>	\$ -	<b>\$ 14,829</b>
Golf	7,586	1,875	<b>9,461</b>	-	<b>9,461</b>
Corporate events	4,831	120	<b>4,951</b>	-	<b>4,951</b>
Membership fees	1,604	80	<b>1,684</b>	-	<b>1,684</b>
Food and beverage	13,426	711	<b>14,137</b>	-	<b>14,137</b>
Merchandise	3,980	256	<b>4,236</b>	1,177	<b>5,413</b>
Rooms and other	546	43	<b>589</b>	143	<b>732</b>
Railroad	-	-	-	15,530	<b>15,530</b>
Port	-	-	-	4,513	<b>4,513</b>
	<b>\$ 45,189</b>	<b>\$ 4,698</b>	<b>\$ 49,887</b>	<b>\$ 21,363</b>	<b>\$ 71,250</b>

Three months ended June 30, 2017					
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Annual dues	\$ 13,052	\$ 1,704	<b>\$ 14,756</b>	\$ -	<b>\$ 14,756</b>
Golf	6,578	2,091	<b>8,669</b>	-	<b>8,669</b>
Corporate events	5,038	166	<b>5,204</b>	-	<b>5,204</b>
Membership fees	1,911	80	<b>1,991</b>	-	<b>1,991</b>
Food and beverage	13,331	832	<b>14,163</b>	-	<b>14,163</b>
Merchandise	3,921	252	<b>4,173</b>	1,087	<b>5,260</b>
Rooms and other	819	31	<b>850</b>	166	<b>1,016</b>
Railroad	-	-	-	16,191	<b>16,191</b>
Port	-	-	-	4,235	<b>4,235</b>
	<b>\$ 44,650</b>	<b>\$ 5,156</b>	<b>\$ 49,806</b>	<b>\$ 21,679</b>	<b>\$ 71,485</b>

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 5. REVENUE (continued)

Revenue consists of the following:

Six months ended June 30, 2018					
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Annual dues	\$ 25,751	\$ 3,221	<b>\$ 28,972</b>	\$ -	<b>\$ 28,972</b>
Golf	7,664	7,077	<b>14,741</b>	-	<b>14,741</b>
Corporate events	4,832	351	<b>5,183</b>	-	<b>5,183</b>
Membership fees	3,180	158	<b>3,338</b>	-	<b>3,338</b>
Food and beverage	14,672	1,776	<b>16,448</b>	-	<b>16,448</b>
Merchandise	4,375	638	<b>5,013</b>	1,180	<b>6,193</b>
Rooms and other	1,169	29	<b>1,198</b>	203	<b>1,401</b>
Railroad	-	-	-	15,530	<b>15,530</b>
Port	-	-	-	4,637	<b>4,637</b>
	<b>\$ 61,643</b>	<b>\$ 13,250</b>	<b>\$ 74,893</b>	<b>\$ 21,550</b>	<b>\$ 96,443</b>

Six months ended June 30, 2017					
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Annual dues	\$ 24,929	\$ 3,550	<b>\$ 28,479</b>	\$ -	<b>\$ 28,479</b>
Golf	6,997	8,039	<b>15,036</b>	-	<b>15,036</b>
Corporate events	5,040	583	<b>5,623</b>	-	<b>5,623</b>
Membership fees	3,755	154	<b>3,909</b>	-	<b>3,909</b>
Food and beverage	14,276	2,119	<b>16,395</b>	-	<b>16,395</b>
Merchandise	4,299	728	<b>5,027</b>	1,092	<b>6,119</b>
Rooms and other	1,387	17	<b>1,404</b>	236	<b>1,640</b>
Railroad	-	-	-	16,191	<b>16,191</b>
Port	-	-	-	4,358	<b>4,358</b>
	<b>\$ 60,683</b>	<b>\$ 15,190</b>	<b>\$ 75,873</b>	<b>\$ 21,877</b>	<b>\$ 97,750</b>

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 6. OTHER ASSETS

Other assets consist of the following:

(thousands of Canadian dollars)	June 30, 2018	December 31, 2017	June 30, 2017
Investment in joint venture	\$ 8,077	\$ 11,955	\$ 8,681
Rail inventory and supplies	-	6,262	6,258
Other	813	871	1,042
	<b>8,890</b>	19,088	15,981
Other assets - held for sale	6,655	-	-
	<b>\$ 15,545</b>	\$ 19,088	\$ 15,981

On December 16, 2014, TWC and a land developer entered into a joint venture agreement to develop the Highland Gate Golf Club property into residential development. In order to effect the joint venture arrangement, TWC sold a 50% interest in the Highland Gate Golf Club including land, buildings, intangible assets and goodwill for proceeds of \$3,750,000. TWC and the land developer each own an equal interest in the entity, which will undertake the residential development. All key decisions respecting the joint venture require the agreement and consent of both TWC and the developer.

As part of the joint venture arrangement, TWC and the developer share joint control of the Highland Gate land. Given that the land is held with intentions of development, in connection with the joint venture described above, under IFRS 11, Joint Arrangement ("IFRS 11") this arrangement has been accounted for as part of the development joint venture using the equity basis of accounting. To date, the joint venture has no earnings.

Summarized financial information for the Highland Gate joint venture at 100% and TWC's ownership interest is provided below:

(thousands of Canadian dollars)	June 30, 2018	December 31, 2017	June 30, 2017
Land	\$ 7,500	\$ 7,500	\$ 7,500
Development costs	22,465	19,143	11,740
Secured project debt	(11,584)	-	-
Other liabilities	(832)	(1,339)	(484)
Net assets of Highland Gate joint venture at 100%	17,549	25,304	18,756
Net assets of Highland Gate joint venture at Company's share (50%)	8,774	12,652	9,378
Deferred profit	(697)	(697)	(697)
Net assets of Highland Gate joint venture	\$ 8,077	\$ 11,955	\$ 8,681

The deferred profit represents 50% of the gain that was not recognized when the Company sold the land to the joint venture.

The secured project debt relates to a servicing loan which matures on March 31, 2020. Of the loan proceeds, \$7,757,000 was used to reimburse the co-owners for previously funded servicing costs in the form of return of capital.

**TWC ENTERPRISES LIMITED**  
**Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2018**

**7. PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consist of the following:

(thousands of Canadian dollars)	Land	Buildings and Land Improvements	Docks	Bunkers, Cart Paths and Irrigation	Rolling Stock and Equipment	Total
<b>Cost</b>						
At January 1, 2017	\$ 311,342	\$ 213,811	\$ 85,190	\$ 107,480	\$ 173,605	<b>\$ 891,428</b>
Additions	1,967	4,955	806	1,529	8,537	<b>17,794</b>
Disposals	(1,887)	(3,762)	-	(130)	(7,790)	<b>(13,569)</b>
Foreign exchange difference	(2,106)	(4,026)	(5,637)	(753)	(6,155)	<b>(18,677)</b>
At December 31, 2017	309,316	210,978	80,359	108,126	168,197	<b>876,976</b>
Additions	764	798	1,565	950	8,670	<b>12,747</b>
Disposals	-	-	-	-	(1,151)	<b>(1,151)</b>
Transfer - asset held for sale	(17,661)	(51,463)	(85,953)	-	(87,555)	<b>(242,632)</b>
Foreign exchange difference	1,494	2,998	4,029	547	4,532	<b>13,600</b>
At June 30, 2018	\$ 293,913	\$ 163,311	\$ -	\$ 109,623	\$ 92,693	<b>\$ 659,540</b>
<b>Accumulated Depreciation</b>						
At January 1, 2017	\$ -	\$ 84,338	\$ 31,465	\$ 68,668	\$ 104,777	<b>\$ 289,248</b>
Depreciation	-	6,425	4,452	5,383	8,576	<b>24,836</b>
Disposals	-	(2,135)	-	(112)	(6,350)	<b>(8,597)</b>
Foreign exchange difference	-	(1,169)	(2,215)	(260)	(2,708)	<b>(6,352)</b>
At December 31, 2017	-	87,459	33,702	73,679	104,295	<b>299,135</b>
Depreciation	-	3,084	1,840	2,660	3,797	<b>11,381</b>
Disposals	-	-	-	-	(1,126)	<b>(1,126)</b>
Transfer - asset held for sale	-	(16,540)	(37,279)	-	(36,835)	<b>(90,654)</b>
Foreign exchange difference	-	906	1,737	211	2,065	<b>4,919</b>
At June 30, 2018	\$ -	\$ 74,909	\$ -	\$ 76,550	\$ 72,196	<b>\$ 223,655</b>
Net book value at December 31, 2017	\$ 309,316	\$ 123,519	\$ 46,657	\$ 34,447	\$ 63,902	<b>\$ 577,841</b>
Net book value at June 30, 2018	\$ 293,913	\$ 88,402	\$ -	\$ 33,073	\$ 20,497	<b>\$ 435,885</b>

Certain property, plant and equipment have been assigned as collateral for borrowings (Note 10).

As at June 30, 2018, ClubLink had equipment under finance lease with a net book value of \$2,172,000 (June 30, 2017 – \$5,169,000).

On January 25, 2017, ClubLink sold the property that was formerly known as Grandview Resort in Huntsville, Ontario for net proceeds of \$5,074,000. A gain of \$2,121,000 was recognized on this sale.

On July 6, 2017, an engine fire damaged a White Pass locomotive. An impairment of US\$940,000 was recorded in 2017 in relation to this locomotive. An insurance claim was opened and management contracted a third party to repair the locomotive in the amount of US\$1,000,000. This locomotive has returned to service. US\$772,000 in insurance proceeds were received during the quarter and this claim is now closed.

On September 5, 2017, the Company sustained permanent damage to a rockfall netting providing cover for the Railroad Dock at White Pass. The estimated cost to replace the netting is US\$1,000,000 which will be partially covered by insurance and was completed in time for the 2018 operating season.

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 7. PROPERTY, PLANT AND EQUIPMENT (continued)

On September 19, 2017, the cart storage facility at The Club at Bond Head sustained a total loss due to fire, including all golf carts in this facility. During 2018, the Company has recorded \$100,000 insurance proceeds as part of other expenses.

On October 13, 2017, the Company sustained a significant fire event which impacted the clubhouse at Le Maître de Mont-Tremblant. The Company has opened an insurance claim for the event.

The Company sold White Pass with a closing date of July 31, 2018. As a result, the Company has classified the property, plant and equipment from the operating segment as held for sale on the Consolidated Balance Sheet as at June 30, 2018. This segment is being presented as discontinued operations on the Consolidated Statement of Earnings.

(thousands of Canadian dollars)	For the three months ended		For the six months ended	
	June 30, 2018	June 30, 2017	June 30, 2018	June 30, 2017
Depreciation - continuing operations	\$ 3,769	\$ 3,886	\$ 7,582	\$ 7,795
Depreciation - discontinued operations	1,531	2,362	3,799	4,694
	<b>\$ 5,300</b>	<b>\$ 6,248</b>	<b>\$ 11,381</b>	<b>\$ 12,489</b>

#### 8. INTANGIBLE ASSETS

Intangible assets consist of the following:

(thousands of Canadian dollars)	Membership base	Brand	Other	Total Intangible Assets
<b>Cost</b>				
At January 1, 2017	\$ 12,453	\$ 13,477	\$ 2,343	\$ 28,273
Additions	-	-	100	100
Foreign exchange difference	(137)	-	(13)	(150)
At December 31, 2017	12,316	13,477	2,430	28,223
Foreign exchange difference	97	-	10	107
At June 30, 2018	\$ 12,413	\$ 13,477	\$ 2,440	\$ 28,330
<b>Accumulated amortization</b>				
At January 1, 2017	\$ 3,738	\$ 3,668	\$ 1,740	\$ 9,146
Amortization	572	470	154	1,196
Foreign exchange difference	(45)	-	(13)	(58)
At December 31, 2017	4,265	4,138	1,881	10,284
Amortization	227	226	78	531
Foreign exchange difference	39	-	10	49
At June 30, 2018	\$ 4,531	\$ 4,364	\$ 1,969	\$ 10,864
Net book value at December 31, 2017	\$ 8,051	\$ 9,339	\$ 549	\$ 17,939
Net book value at June 30, 2018	\$ 7,882	\$ 9,113	\$ 471	\$ 17,466

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 9. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities consist of the following:

(thousands of Canadian dollars)	June 30, 2018	December 31, 2017	June 30, 2017
Trade payables	\$ 12,303	\$ 4,931	\$ 14,554
Accrued payroll costs	3,876	4,236	5,790
Accrued land lease rent	4,879	5,225	5,360
Accrued interest	978	1,203	1,156
Income taxes payable	-	1,757	-
Accrued liabilities and other	9,209	5,965	11,754
	31,245	23,317	38,614
Accounts payable and accrued liabilities - held for sale	7,818	-	-
	\$ 39,063	\$ 23,317	\$ 38,614

# TWC ENTERPRISES LIMITED

## Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

### 10. BORROWINGS

Borrowings consist of the following:

(thousands of Canadian dollars)	June 30, 2018	December 31, 2017	June 30, 2017
<b>Revolving:</b>			
Secured revolving operating line of credit to a maximum of US\$10,000,000 due December 31, 2019 (US\$10,000,000; December 31, 2017 - US\$10,000,000; June 30, 2017 - nil)	\$ 13,168	\$ 12,545	\$ -
Secured revolving operating line of credit to a maximum of \$70,000,000 due June 30, 2019	40,977	63,667	58,729
Secured revolving operating line of credit to a maximum of US\$25,640,000 due December 16, 2018 (US\$20,092,000; December 31, 2017 - US\$19,796,000; June 30, 2017 - US\$16,682,000)	26,457	24,834	21,648
Unsecured revolving operating line of credit from a related party to a maximum of \$50,000,000 due on demand (note 14)	31,116	11,767	32,000
	<b>111,718</b>	<b>112,813</b>	<b>112,377</b>
<b>Non-revolving:</b>			
Mortgages with blended monthly payments of principal and interest			
8.345% Mortgages due July 1, 2022	9,592	10,558	11,484
7.550% Mortgage due July 1, 2022	1,150	1,268	1,382
7.416% Mortgages due September 1, 2023	15,833	17,045	18,213
7.268% Mortgage due July 1, 2024	6,988	7,436	7,869
8.060% Mortgage due July 1, 2024	37,582	39,982	42,293
6.194% Mortgage due March 1, 2026	34,864	36,591	38,266
6.315% Mortgage due December 1, 2027	32,062	33,275	34,451
8.000% Mortgage due October 1, 2029 (US\$12,149,000; December 31, 2017 - US\$12,472,000; June 30, 2017 - US\$12,783,000)	15,997	15,646	16,588
	<b>154,068</b>	<b>161,801</b>	<b>170,546</b>
<b>Term Loan:</b>			
Term loan due September 1, 2020 (US\$19,348,000; December 31, 2017 - US\$20,278,000; June 30, 2017 - US\$21,208,000)	25,477	25,439	27,522
<b>Finance Lease Obligations:</b>			
Canadian denominated	1,251	1,684	2,114
US denominated (US\$18,000; December 31, 2017 - US\$124,000; June 30, 2017 - US\$382,000)	24	156	496
	<b>1,275</b>	<b>1,840</b>	<b>2,610</b>
Gross borrowings	292,538	301,893	313,055
Less: deferred financing costs	858	1,057	1,277
Borrowings	291,680	300,836	311,778
Less: current portion	52,196	32,362	52,461
	<b>\$ 239,484</b>	<b>\$ 268,474</b>	<b>\$ 259,317</b>
<b>Borrowings: Continuing Operations</b>			
Borrowings	\$ 291,680	\$ -	\$ -
Less: Borrowings - asset held for sale	(51,876)	-	-
Borrowings - continuing operations	239,804	-	-
Less: current portion of continuing operations	(49,747)	-	-
	<b>\$ 190,057</b>	<b>\$ -</b>	<b>\$ -</b>

**TWC ENTERPRISES LIMITED**  
**Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**  
**June 30, 2018**

**10. BORROWINGS (continued)**

Borrowings are collateralized by certain property, plant and equipment assets (note 7).

Minimum principal debt repayments over the next five years and thereafter are as follows:

(thousands of Canadian dollars)	Revolving Maturities	Mortgage and Term Loan Payments	Finance Lease Obligations	<b>Total Borrowings</b>
Balance of 2018	\$ 57,573	\$ 34,297	\$ 409	<b>\$ 92,279</b>
2019	54,145	18,608	528	<b>73,281</b>
2020	-	19,985	223	<b>20,208</b>
2021	-	21,464	115	<b>21,579</b>
2022	-	21,742	-	<b>21,742</b>
2023 and thereafter	-	63,449	-	<b>63,449</b>
	<b>\$ 111,718</b>	<b>\$ 179,545</b>	<b>\$ 1,275</b>	<b>\$ 292,538</b>

**11. DEFERRED MEMBERSHIP FEES**

Deferred membership fees consist of the following:

(thousands of Canadian dollars)	<b>June 30, 2018</b>	December 31, 2017	June 30, 2017
		(restated-note 2)	(restated-note 2)
Unamortized membership fees (note 11A)	<b>\$ 35,167</b>	\$ 37,808	\$ 41,157
Future membership fee instalments (note 11B)	<b>(24,344)</b>	(24,851)	(26,896)
Deferred membership fees	<b>\$ 10,823</b>	\$ 12,957	\$ 14,261

Unamortized membership fees represents the portion of collected or committed membership fees that have not been booked as revenue.

Future membership fee instalments represents the amount of uncollected committed membership fee instalments. The Company forgives future instalments upon resignation of a member.

The net deferred membership fees represents the excess of membership fees collected over membership fee revenue recognized.

(A) Changes in unamortized membership fees are as follows:

(thousands of Canadian dollars)	<b>For the six months ended June 30, 2018</b>	For the year ended December 31, 2017	For the six months ended June 30, 2017
		(restated-note 2)	(restated-note 2)
Balance, beginning of period	<b>\$ 37,808</b>	\$ 43,683	\$ 43,683
Sales to new members	<b>2,310</b>	5,180	3,037
Transfer and reinstatement fees	<b>465</b>	1,152	754
Resignations and terminations	<b>(2,142)</b>	(4,156)	(2,359)
Amortization of membership fees to revenue	<b>(3,338)</b>	(7,952)	(3,909)
Foreign exchange difference	<b>64</b>	(99)	(49)
Unamortized membership fees	<b>\$ 35,167</b>	\$ 37,808	\$ 41,157

# TWC ENTERPRISES LIMITED

## Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

### 11. DEFERRED MEMBERSHIP FEES (continued)

(B) Changes in future membership fee instalments and golf members are as follows:

(thousands of Canadian dollars)	For the six months ended June 30, 2018	For the year ended December 31, 2017	For the six months ended June 30, 2017
Balance, beginning of period	\$ 24,851	\$ 26,982	\$ 26,982
Sales to new members	2,310	5,180	3,037
Transfer and reinstatement fees	465	1,152	754
Resignations and terminations	(2,142)	(4,156)	(2,359)
Instalments received in cash	(1,177)	(4,254)	(1,492)
Foreign exchange difference	37	(53)	(26)
Future membership fee instalments	\$ 24,344	\$ 24,851	\$ 26,896

The following table estimates future cash flows and revenue recognition based on the collection of future membership fee instalments outstanding on June 30, 2018. The estimated collection of future membership fee instalments, amortization of unamortized membership fees and the estimated deferred membership fees, assuming no further memberships are sold is as follows:

(thousands of Canadian dollars)	Estimated collection of future membership fee instalments	Estimated Amortization of deferred membership fees	Estimated deferred membership fees, at period-end
Balance, June 30, 2018			\$ 10,823
Balance of 2018	\$ 2,278	\$ 3,376	9,725
2019	2,838	5,238	7,325
2020	2,503	4,380	5,448
2021	2,166	3,584	4,030
2022	1,901	2,490	3,441
2023 and thereafter	12,658	16,099	-
	\$ 24,344	\$ 35,167	

Membership fees are amortized over the estimated weighted average remaining life of memberships purchased each year. The amortization period is reviewed annually and any adjustments are made prospectively.

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2017

#### 12. SHARE CAPITAL

##### *(A) Authorized and issued share capital*

The authorized share capital is an unlimited number of common shares and preferred shares. As at June 30, 2018, there are 27,345,039 common shares outstanding (December 31, 2017 – 27,345,540). As at June 30, 2018, no preferred shares have been issued. Please refer to the consolidated statements of changes in shareholders' equity for details.

##### *(B) Dividends*

During 2017, ClubLink declared and paid four quarterly cash dividends of 2 cents per common share for a total of 8 cents per common share or \$2,188,000 for the year.

During the first and second quarter of 2018, TWC declared and issued two quarterly cash dividends of 2 cents per common share, paid on March 29, 2018 and June 15, 2018 in the amount of \$1,094,000.

##### *(C) Shares repurchased and cancelled*

The Company was approved by the Toronto Stock Exchange for a normal course issuer bid to purchase up to 1,367,000 of its common shares which will expire on September 19, 2018. During 2017, the Company did not made any purchases under this bid. During the second quarter of 2018, the Company repurchased for cancellation 500 common shares for a total purchase price of \$6,390 or \$12.78 per common share, including commissions.

In recording the repurchase and cancellation of shares, share capital is reduced by the weighted average issue price of the outstanding common shares with the differential to the purchase price being credited or charged to retained earnings.

#### 13. INTEREST, NET

Interest, net consists of the following:

(thousands of Canadian dollars)	For the three months ended		For the six months ended	
	June 30, 2018	June 30, 2017	June 30 2018	June 30 2017
Revolving lines of credit	\$ 649	\$ 359	\$ 1,241	\$ 743
Non-revolving mortgages	2,811	3,130	5,686	6,323
Finance lease obligations	15	27	26	51
Line of credit from related party	241	175	530	361
Amortization of deferred financing costs	5	93	11	193
Other	91	7	186	12
Gross interest expense - continuing operations	3,812	3,791	7,680	7,683
Interest revenue - continuing operations	(31)	(31)	(172)	(151)
Interest, net - continuing operations	3,781	3,760	7,508	7,532
Interest, net - discontinued operations	424	477	734	783
Interest, net	\$ 4,205	\$ 4,237	\$ 8,242	\$ 8,315

## TWC ENTERPRISES LIMITED

### Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

#### 14. RELATED PARTY TRANSACTIONS

The immediate parent and controlling party of the Company is Paros Enterprises Limited (“Paros”) and its parents – S.N.A. Management Limited. These companies are privately-owned companies whose shareholder is the Chairman, President and Chief Executive Officer of the Company – K. (Rai) Sahi.

K. (Rai) Sahi, the Chairman, President and Chief Executive Officer of the Company is also the controlling shareholder of Morguard Corporation (“Morguard”).

The Company has provided an unsecured revolving demand credit facility to Morguard in the amount of \$30,000,000, with no fixed maturity date. Morguard has provided an unsecured revolving demand credit facility to TWC in the amount of \$50,000,000 with no fixed maturity date. These facilities bear interest on a basis consistent with the entity’s borrowing costs. As at December 31, 2017, the total loan payable outstanding on this facility was \$11,767,000, and interest incurred amounted to \$400,000. Net interest payable at December 31, 2017 was \$28,000. As at June 30, 2018, the total loan payable outstanding on this facility was \$31,116,000 (June 30, 2017 – \$32,000,000 loan payable), and interest incurred amounted to \$147,000 (June 30, 2017 – \$381,000) for the six month period. Net interest payable at June 30, 2018 was \$46,000 (June 30, 2017 – \$153,000). For the three months ended June 30, 2018, interest incurred amounted to \$67,000 (three months ended June 30, 2017 – \$176,000).

The Company has provided an unsecured revolving demand credit facility to Paros in the amount of \$5,000,000, with no fixed maturity date. This facility bears interest at prime plus 1%. During 2018 and 2017, there were no advances or repayments under this facility.

Paros has provided an unsecured revolving demand credit facility to TWC in the amount of \$5,000,000 with no fixed maturity date. This facility bears interest at prime plus 1%. During 2018 and 2017, there were no advances or repayments under this facility.

The purpose of these credit facilities is to allow each of the above entities to manage its financing activities in the most effective manner.

The Company receives managerial and consulting services from Morguard. The Company paid a management fee of \$120,000 for the six month period ended June 30, 2018 (June 30, 2017 - \$120,000), under a contractual agreement, which is included in operating expenses. For the three months ended June 30, 2018, the Company paid a management fee of \$60,000 (three months ended June 30, 2017 – \$60,000). Morguard also provides back-office services to ClubLink US Corporation. The Company paid a management fee of US\$230,000 (CDN\$293,000) for the six month period ended June 30, 2018 (June 30, 2017 - US\$230,000; CDN\$307,000) under a contractual agreement, which is included in direct operating expenses. For the three months ended June 30, 2018, the Company paid US\$115,000 (CDN\$148,000) in management fees (three months ended June 30, 2017 – US\$115,000; CDN\$155,000).

A total of US\$26,000 of rental revenue was earned by TWC for the six month period ended June 30, 2018 (June 30, 2017 - US\$26,000) from Morguard relating to a shared office facility in Florida. For the three months ended June 30, 2018, rental revenue earned was US\$13,000 (for the three months ended June 30, 2017 – US\$13,000).

The Company has an officer loan outstanding in the amount of \$1,258,000 (December 31, 2017 – \$1,258,000; June 30, 2017 – \$1,258,000). The officer loan bears interest at a market rate determined by the Compensation Committee of the Board of Directors of the Company which is 3.20% per annum (2017 – 2.85%), matures June 30, 2020, and was incurred to purchase common shares of a subsidiary that have subsequently been exchanged for common shares of the Company. The Company has indicated its intention to enforce the payment terms of these loans in the event of a decline in market value of the shares. The common shares financed by these loans, which are being held by the Company as collateral, had a market value of \$2,150,000 at June 30, 2018 (December 31, 2017 – \$2,049,000; June 30, 2017 – \$2,216,000).

All related party transactions were made in the ordinary course of business and on substantially the same terms including interest rates and security as for comparable transactions with parties of a similar standing.

## **TWC ENTERPRISES LIMITED**

### **Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**

**June 30, 2018**

#### **15. SEGMENTED INFORMATION**

TWC's reportable segments are strategic business units that offer different services and/or products. The Company's operating segments have been determined based on reports reviewed that are used to make strategic decisions by the President and CEO, the Company's chief operating decision maker.

TWC operates in two distinct business segments: (a) golf club operations and (b) rail and port operations. In addition, the corporate operations segment oversees the two business segments.

TWC is engaged in golf club operations under the trademark "ClubLink One Membership More Golf". TWC is Canada's largest owner and operator of golf clubs with 53½, 18-hole equivalent championship and 3½, 18-hole equivalent academy courses, at 41 locations in two separate geographic Regions: (a) Canada and (b) United States.

TWC's golf clubs are strategically organized in clusters that are located in densely populated metropolitan areas and resort destinations frequented by those who live and work in these areas. By operating in regions, TWC is able to offer golfers a wide variety of unique membership, corporate event and resort opportunities. TWC is also able to obtain the benefit of operating synergies to maximize revenue and achieve economies of scale to reduce costs.

TWC is also engaged in rail and port operations based in Skagway, Alaska which operate under the trade name of "White Pass & Yukon Route". This includes a tourist railway stretching approximately 110 kilometres (67.5 miles) from Skagway, Alaska to Carcross, Yukon.

White Pass also operates three docks in Skagway, which provide four berths for cruise ships operating west coast schedules throughout the May to September tourist season. The largest of the three docks, with two berths, is owned while the two remaining docks are situated on state and city property and operate under long-term tideland leases.

Rail and port operations are economically dependent upon the Alaska cruise line industry. For the year ended December 31, 2017, Carnival Cruises and its subsidiaries, Princess Cruises and Holland America Cruises, made up approximately 54% of White Pass port passengers. The loss of this customer could have a material impact on the operations of the Company.

On June 6, 2018, TWC announced that it entered into a purchase and sale agreement to sell the White Pass rail and port operations to a joint venture for proceeds of US\$290,000,000. Closing on July 31, 2018, the transaction represented a sale of the complete rail, port and merchandise operations of White Pass. This segment is being presented as discontinued operations in the financial statements.

The accounting policies of the segments are the same as those described in the summary of significant accounting policies. Any inter-segment transfers are recorded at cost.

# TWC ENTERPRISES LIMITED

## Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

### 15. SEGMENTED INFORMATION (continued)

Three months ended June 30, 2018						
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	Corporate Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Operating revenue	\$ 43,585	\$ 4,618	\$ -	\$ 48,203	\$ 21,363	\$ 69,566
Direct operating expenses	35,606	4,898	764	41,268	9,469	50,737
Net operating income (loss)	7,979	(280)	(764)	6,935	11,894	18,829
Amortization of membership fees	1,604	80	-	1,684	-	1,684
Depreciation and amortization	(3,444)	(594)	-	(4,038)	(1,531)	(5,569)
Land lease rent	(1,093)	-	-	(1,093)	(62)	(1,155)
Gain on sale of property, plant and equipment	119	-	-	119	-	119
Other expense, net	(319)	(69)	-	(388)	229	(159)
Segment earnings (loss) before interest and income taxes	\$ 4,846	\$ (863)	\$ (764)	3,219	10,530	13,749
Interest, net (unallocated)				(3,781)	(424)	(4,205)
Provision for income taxes (unallocated)				(62)	(2,410)	(2,472)
Net earnings				\$ (624)	\$ 7,696	\$ 7,072
Property, plant and equipment expenditures	\$ 2,635	\$ 278	\$ -	\$ 2,913	\$ 3,749	\$ 6,662

Three months ended June 30, 2017						
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	Corporate Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Operating revenue	\$ 42,739	\$ 5,076	\$ -	\$ 47,815	\$ 21,679	\$ 69,494
Direct operating expenses	35,002	5,245	744	40,991	9,019	50,010
Net operating income (loss)	7,737	(169)	(744)	6,824	12,660	19,484
Amortization of membership fees	1,911	80	-	1,991	-	1,991
Depreciation and amortization	(3,554)	(614)	-	(4,168)	(2,362)	(6,530)
Land lease rent	(1,234)	-	-	(1,234)	(64)	(1,298)
Other expense, net	39	(59)	(145)	(165)	(574)	(739)
Segment earnings (loss) before interest and income taxes	\$ 4,899	\$ (762)	\$ (889)	3,248	9,660	12,908
Interest, net (unallocated)				(3,760)	(477)	(4,237)
Provision for income taxes (unallocated)				170	(3,093)	(2,923)
Net earnings				\$ (342)	\$ 6,090	\$ 5,748
Property, plant and equipment expenditures	\$ 3,105	\$ 133	\$ -	\$ 3,238	\$ 3,330	\$ 6,568

# TWC ENTERPRISES LIMITED

## Notes to Interim Condensed Consolidated Financial Statements (Unaudited)

June 30, 2018

### 15. SEGMENTED INFORMATION (continued)

Six months ended June 30, 2018						
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	Corporate Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Operating revenue	\$ 58,463	\$ 13,092	\$ -	\$ 71,555	\$ 21,550	\$ 93,105
Direct operating expenses	47,498	11,735	1,532	60,765	12,955	73,720
Net operating income (loss)	10,965	1,357	(1,532)	10,790	8,595	19,385
Amortization of membership fees	3,180	158	-	3,338	-	3,338
Depreciation and amortization	(6,928)	(1,185)	-	(8,113)	(3,799)	(11,912)
Land lease rent	(2,195)	-	-	(2,195)	(121)	(2,316)
Gain on sale of property, plant and equipment	282	-	-	282	-	282
Other income, net	(515)	169	-	(346)	(557)	(903)
Segment earnings (loss) before interest and income taxes	\$ 4,789	\$ 499	\$ (1,532)	3,756	4,118	7,874
Interest, net (unallocated)				(7,508)	(734)	(8,242)
Provision for income taxes (unallocated)				676	(537)	139
Net earnings				\$ (3,076)	\$ 2,847	\$ (229)
Property, plant and equipment expenditures	\$ 4,248	\$ 313	\$ -	\$ 4,561	\$ 8,186	\$ 12,747

Six months ended June 30, 2017						
(thousands of Canadian dollars)	Canadian Golf Club Operations	US Golf Club Operations	Corporate Operations	<b>Total Continuing Operations</b>	Discontinued Operations	<b>Total</b>
Operating revenue	\$ 56,928	\$ 15,036	\$ -	\$ 71,964	\$ 21,877	\$ 93,841
Direct operating expenses	46,794	12,657	1,489	60,940	12,659	73,599
Net operating income (loss)	10,134	2,379	(1,489)	11,024	9,218	20,242
Amortization of membership fees	3,755	154	-	3,909	-	3,909
Depreciation and amortization	(7,134)	(1,216)	-	(8,350)	(4,694)	(13,044)
Land lease rent	(2,476)	-	-	(2,476)	(126)	(2,602)
Gain on sale of property, plant and equipment	2,104	-	-	2,104	-	2,104
Other expense, net	48	82	(270)	(140)	(591)	(731)
Segment earnings (loss) before interest and income taxes	\$ 6,431	\$ 1,399	\$ (1,759)	6,071	3,807	9,878
Interest, net (unallocated)				(7,532)	(783)	(8,315)
Provision for income taxes (unallocated)				1,187	(617)	570
Net earnings				\$ (274)	\$ 2,407	\$ 2,133
Property, plant and equipment expenditures	\$ 4,414	\$ 199	\$ -	\$ 4,613	\$ 4,260	\$ 8,873

## **TWC ENTERPRISES LIMITED**

### **Notes to Interim Condensed Consolidated Financial Statements (Unaudited)**

**June 30, 2018**

#### **16. CONTINGENCIES**

From time to time, TWC and certain of its subsidiaries, employees, officers and/or directors are defendants in a number of legal actions arising in the ordinary course of operations. In the opinion of management, it is expected that the ultimate resolution of such pending legal proceedings will not have a material effect on TWC's consolidated financial position.

The Company leases a portion of the Skagway harbour and related tidelands from the Municipality under a lease that expires in March 2023. Leasehold improvements to the tidelands include two docks and ore handling equipment.

The ore handling equipment has historically been used for the handling and transporting of ore concentrates onto freight ships for transportation to international ports. White Pass participated in these ore handling activities until 1990 since it owned the ore handling equipment at which point the equipment was sold to a third party. The practice of handling ore has continued from 1990 to today by a third party.

Prior to the sale of the ore handling equipment in 1990, environmental assessments demonstrated that there were pollutants in the harbour relating to the historic handling and transporting of ore concentrates.

The Alaska Department of Environmental Conservation (ADEC) lists the Skagway harbour as "impaired," but has not previously attempted any corrective measures to remediate the harbour due to the fact that there has been a natural sedimentary cap which has covered the foreign matter.

In 2016, ADEC started to hold meetings with the stakeholders involved - including (a) the owner of the tidelands (Municipality of Skagway), (b) the current owner of equipment, (c) the current lessee, (d) the historic lessee and (e) the operators of the equipment over time. ADEC has asked the remediation be addressed, but has not directed any formal orders at any one party.

White Pass has engaged an environmental consultant to review the situation in the harbour. To date, there have been no decisions or conclusions about potential remediation or responsibility.

The Company had offered US\$2,750,000 to assist with the Skagway harbour remediation in conjunction with the renewal of the tidelands lease described above that currently expires in March 2023, but has not accepted any liability with this issue. There are currently no ongoing discussions with Skagway in regards to the lease renewal.

Currently, the outcome and corrective measures (if any) of the remediation is not known and the Company has not made any accruals for future costs (if any).

#### **17. SUBSEQUENT EVENTS**

On July 31, 2018, the Company sold the White Pass & Yukon Route rail and port operations to a joint venture for proceeds of US\$290,000,000.

On August 2, 2018, the Company declared a 2 cent per common share cash dividend, payable September 14, 2018 to shareholders of record on August 31, 2018.

# GOLF CLUB AND RESORT PROPERTY LISTING

	Championship Golf Holes	Academy Golf Holes	Future Golf Holes	Current Rooms	Surplus Land in Acres
<b>ONTARIO/QUEBEC REGION</b>					
<b>Prestige</b>					
1. Greystone Golf Club, Milton, Ontario	18	–	–	–	–
2. King Valley Golf Club, The Township of King, Ontario	18	–	–	–	–
3. RattleSnake Point Golf Club, Milton, Ontario	36	9	–	–	–
<b>Hybrid – Prestige</b>					
4. Glen Abbey Golf Club, Oakville, Ontario	18	–	–	–	–
<b>Platinum</b>					
5. Blue Springs Golf Club, Acton, Ontario	18	9	–	–	–
6. Club de Golf Islesmere, Laval, Quebec (a)	27	–	–	–	–
7. Club de Golf Le Fontainebleau, Blainville, Quebec	18	–	–	–	–
8. DiamondBack Golf Club, Richmond Hill, Ontario	18	–	–	–	–
9. Eagle Creek Golf Club, Dunrobin, Ontario	18	–	–	–	–
10. Emerald Hills Golf Club, Whitchurch-Stouffville, Ontario	27	–	–	–	–
11. Glencairn Golf Club, Milton, Ontario	27	–	–	–	–
12. Grandview Golf Club, Huntsville, Ontario	18	–	18	–	–
13. Heron Point Golf Links, Ancaster, Ontario	18	–	–	–	–
14. Kanata Golf & Country Club, Kanata, Ontario	18	–	–	–	–
15. King's Riding Golf Club, The Township of King, Ontario	18	–	–	–	–
16. Le Maître de Mont-Tremblant, Mont-Tremblant, Quebec	18	–	–	–	–
17. Rocky Crest Golf Club, Mactier, Ontario	18	–	18	–	–
18. The Lake Joseph Club, Port Carling, Ontario	18	9	–	–	–
19. Wyndance Golf Club, Uxbridge, Ontario	18	9	–	–	–
<b>Gold</b>					
20. Caledon Woods Golf Club, Bolton, Ontario	18	–	–	–	–
21. Club de Golf Hautes Plaines, Gatineau, Quebec	18	–	–	–	–
22. Eagle Ridge Golf Club, Georgetown, Ontario	18	–	–	–	–
23. Glendale Golf and Country Club, Hamilton, Ontario	18	–	–	–	–
24. Greenhills Golf Club, London, Ontario (a)	18	–	–	–	–
25. GreyHawk Golf Club, Ottawa, Ontario	36	–	–	–	–
26. National Pines Golf Club, Innisfil, Ontario (a)	18	–	–	–	–
27. Station Creek Golf Club, Whitchurch-Stouffville, Ontario	36	–	–	–	–
28. The Country Club, Woodbridge, Ontario (a)	36	9	–	–	–
<b>Hybrid – Gold</b>					
29. Cherry Downs Golf & Country Club, Pickering, Ontario	18	9	18	–	–
30. Club de Golf Val des Lacs, Ste. Sophie, Quebec	18	–	–	–	–
31. The Club at Bond Head, Bond Head, Ontario (a)	36	–	–	–	–
<b>Hybrid – Silver</b>					
32. Bethesda Grange, Whitchurch-Stouffville, Ontario	18	–	–	–	–
33. Hidden Lake Golf Club, Burlington, Ontario	36	–	–	–	–
<b>Daily Fee</b>					
34. Grandview Inn Course, Huntsville, Ontario (a)	–	9	–	–	–
35. Rolling Hills Golf Club, Whitchurch-Stouffville, Ontario	36	–	–	–	–
<b>Muskoka, Ontario Resorts</b>					
36. The Lake Joseph Club, Port Carling, Ontario	–	–	–	25	–
37. Rocky Crest Resort/Lakeside at Rocky Crest, Mactier, Ontario (b)	–	–	–	84	–
38. Sherwood Inn, Port Carling, Ontario	–	–	–	49	–
<b>FLORIDA REGION</b>					
<b>Hybrid – Prestige</b>					
1. TPC Eagle Trace, Coral Springs, Florida	18	–	–	–	–
<b>Hybrid – Platinum</b>					
2. Club Renaissance, Sun City Center, Florida	18	–	–	–	–
3. Heron Bay Golf Club, Coral Springs, Florida	18	–	–	–	–
<b>Gold</b>					
4. Scepter Golf Club, Sun City Center, Florida	27	–	–	–	–
<b>Hybrid – Gold</b>					
5. Woodlands Country Club, Tamarac, Florida	36	–	–	–	–
<b>Hybrid – Silver</b>					
6. Sandpiper Golf Club, Sun City Center, Florida	27	–	–	–	–
<b>Daily Fee</b>					
7. Palm Aire Country Club (Oaks, Cypress), Pompano Beach, Florida	36	–	–	–	–
8. Palm Aire Country Club (Palms), Pompano Beach, Florida	18	–	–	–	–
<b>OTHER</b>					
Kings Point Golf Club, Sun City Center, Florida (c)	–	–	–	–	51
Caloosa Greens Golf Club, Sun City Center, Florida (c)	–	–	–	–	70
Highland Gate, Aurora, Ontario (50%)	–	–	–	–	101
Falcon Watch Golf Club, Sun City Center, Florida (c)	–	–	–	–	116
North Lakes Golf Club, Sun City Center, Florida (c)	–	–	–	–	170
King Haven, The Township of King, Ontario	–	–	–	–	278
Harwood, Montreal, Quebec	–	–	–	–	400
<b>Total 18-hole Equivalent Courses, Rooms, Acres</b>	<b>53.5</b>	<b>3.5</b>	<b>3.0</b>	<b>158</b>	<b>1,186</b>

Notes: (a) Operated by ClubLink under long-term leases.  
(b) Rocky Crest Resort consists of 65 units and Lakeside at Rocky Crest consists of 19 units.  
(c) North Lakes, Falcon Watch, Caloosa Greens and Kings Point Golf Clubs are closed.



## CORPORATE DIRECTORY

### BOARD OF DIRECTORS

**PATRICK S. BRIGHAM** (b, c)

**PAUL CAMPBELL** (b, c)

**ANGELA SAHI** (a)

**JOHN LOKKER** (a)

**SAMUEL J.B. POLLOCK** (a, b)

**K. (RAI) SAHI**

**DONALD TURPLE** (a)

**JACK D. WINBERG** (b, c)

**FRASER BERRILL** (c)

(a) Audit Committee

(b) Corporate Governance and Compensation Committee

(c) Environmental, Health and Safety Committee

### OFFICERS

#### TWC ENTERPRISES LIMITED

**K. (RAI) SAHI**

Chairman, President and Chief Executive Officer

**ANDREW TAMLIN**

Chief Financial Officer

**ROBERT VISENTIN**

Senior Vice President, Investments

**ROBERT WRIGHT**

Vice President

**JOHN A. FINLAYSON**

Chief Operations Officer, Canadian Golf Operations

Vice President, Florida Golf Operations

President, White Pass and Yukon Route

**JAMIE KING**

Vice President, Sales, Canadian Golf Operations

**BRENT MILLER**

Vice President, Corporate Operations and Member Services,  
Canadian Golf Operations

### CORPORATE INFORMATION

#### EXECUTIVE OFFICE

15675 Dufferin Street

King City, Ontario L7B 1K5

TEL: (905) 841-3730

FAX: (905) 841-1134

#### WEB SITES

[twcenterprises.ca](http://twcenterprises.ca)

[clublink.ca](http://clublink.ca)

[wpyr.com](http://wpyr.com)

#### INVESTOR RELATIONS

Contact: Andrew Tamlin

Tel: 905-841-5372

Email: [atamlin@clublink.ca](mailto:atamlin@clublink.ca)

#### BANKERS

HSBC Bank Canada

HSBC Bank USA

Wells Fargo Bank Alaska

#### AUDITORS

Deloitte LLP

#### STOCK EXCHANGE LISTING

Common shares: TSX: TWC

#### TRANSFER AGENT

AST Trust Company (Canada)

P.O. Box 700, Postal Station B, Montreal, QC H3B 3K3

Tel: 416-682-3860

Toll Free (North America): 1-866-781-3111

Fax: 1-888-249-6189

Email: [inquiries@canstockta.com](mailto:inquiries@canstockta.com)

To change your address, eliminate multiple mailings, transfer shares or for any other inquiry, please contact AST Trust Company (Canada) at the above co-ordinates.